

Financial Services  
Richard H. Hinds, Chief Financial Officer

**SUBJECT: PARTIAL AWARD BID NO. 011-PP08 – ART SUPPLIES**

**COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS**

**LINK TO STRATEGIC  
FRAMEWORK: FINANCIAL EFFICIENCY/STABILITY**

The purpose of this bid is to purchase, at a firm unit price, quantities, as may be required, of art supplies, for Stores and Mail Distribution stock. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Fourteen (14) vendors responded to this advertised solicitation.

The term of the bid shall be for eighteen (18) months from the date of award and may, by mutual agreement between The School Board of Miami-Dade, Florida, and the awardees, be extended for three (3) additional one (1) year periods and, if needed, ninety (90) days beyond the expiration date of the current contract period.

Items 9, 23 through 33, 35, 38, 40 through 44, 46 through 48, 50, 53, 58 through 60, 61, 74, 75, 78, 84 through 86, 91, 95 through 97, 105 and 106 are being held for evaluation and will be awarded at a future Board meeting.

Identical prices were submitted on items 5 through 8, and 10 through 12. The recommendation reflects that the low tie items be awarded to the Broward, Palm Beach or Monroe County vendor, other than the M/WBE & SBE/MBE vendor, pursuant to Board Policy 6320 – Identical Prices – Priorities For Award.

Benchmarking was conducted against The School Board of Broward County, Florida, and the District's prices were found to be approximately 5% lower.

Strategies were employed to increase M/WBE & SBE/MBE participation, and one (1) M/WBE vendor is being awarded on this bid.

Fund Source  
0100 – General

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **PARTIAL AWARD** Bid No. 011-PP08 – ART SUPPLIES, to purchase, at a firm unit price, quantities, as may be required, of art supplies, for Stores and Mail Distribution stock, during the term of the bid, effective April 9, 2014, through October 8, 2015, including extensions thereto, as follows:

1. AFP INDUSTRIES, INC.  
P. O. BOX 43-0747  
SOUTH MIAMI, FL 33243  
OWNER: VIVIAN C. CASTELLANOS, PRESIDENT M/WBE

Low Unit Price: Items 100 and 101.

Item 100 - Cellophane @ \$9.71 per box.  
Item 101 - Metallic paper @ \$2.83 per package.

2. COMMERCIAL ART SUPPLY, INC.  
BRITANNIA BUSINESS CENTER  
7830 BYRON DRIVE, SUITE 10  
RIVIERA BEACH, FL 33404  
OWNER: DONALD COHN, PRESIDENT

Low Unit Price: Items 5 through 8, 10 through 12, 15 through 17, 34, 36, 37, 62, 107 and 110.  
Total Low Unit Price: Items 79 through 81.

Item 5 - Acrylic paint, black @ \$3.87 per box.  
Item 6 - Acrylic paint, ultramarine @ \$3.87 per box.  
Item 7 - Acrylic paint, green @ \$3.87 per box.  
Item 8 - Acrylic paint, light red @ \$3.87 per box.  
Item 10 - Acrylic paint, yellow @ \$3.87 per box.  
Item 11 - Acrylic paint, light yellow @ \$3.87 per box.  
Item 12 - Acrylic paint, burnt umber @ \$3.87 per box.  
Item 15 - Palette, water-color @ \$0.63 per each.  
Item 16 - Strip palette @ \$28.20 per box.  
Item 17 - Canvas @ \$36.75 per roll.  
Item 34 - Portfolio, 23" x 31" @ \$22.19 per each.  
Item 36 - Sketchbook @ \$76.32 per case.  
Item 37 - Sketchbook, hardbound @ \$60.60 per case.  
Item 62 - Ink, drawing @ \$10.14 per carton.  
Item 79 - Wooden modeling tool @ \$8.85 per box.  
Item 80 - Wooden modeling tool, flat @ \$8.85 per box.

Item 81 - Wooden modeling tool, square @ \$16.85 per box.  
Item 107 - Mat, 8" x 11" @ \$15.48 per package.  
Item 110 - Mat, 11 ½" x 17 ½" @ \$30.60 per package.

3. CUTLASS ENTERPRISES, INC.  
D.B.A. BENNETT POTTERY SUPPLY  
431 ENTERPRISE STREET  
OCOEE, FL 34761  
OWNER: JOAN RONHOCK, PRESIDENT

Low Unit Price: Item 82.

Item 82 - Cone, pyrometric @ \$7 per box.

4. DGS EDUCATIONAL PRODUCTS  
4801 LINTON BOULEVARD, UNIT 11A-650  
DELRAY BEACH, FL 33445  
OWNER: DEANNA SHAVRICK, PRESIDENT

Low Unit Price: Items 87, 90, 104, 108 and 109.

Item 87 - Burlap @ \$65.85 per roll.  
Item 90 - Needle tapestry @ \$2.49 per package.  
Item 104 - Wire @ \$7.95 per roll.  
Item 108 - Mat, 12" x 18" @ \$64.95 per package.  
Item 109 - Mat, 9" x 12" @ \$43.99 per package.

5. DICK BLICK COMPANY  
P. O. BOX 1267  
GALESBURG, IL 61402  
OWNER: HOWARD METZENBURG

Low Unit Price: Items 18 through 22, 63, 73, 98, 111 and 114.

Item 18 - Stretcher strip, 16" @ \$6.36 per package.  
Item 19 - Stretcher strip, 18" @ \$6.36 per package.  
Item 20 - Stretcher strip, 20" @ \$7.44 per package.  
Item 21 - Stretcher strip, 24" @ \$8.64 per package.  
Item 22 - Stretcher strip, 30" @ \$10.08 per package.  
Item 63 - Pen holder @ \$3.48 per box.  
Item 73 - Batik wax @ \$5.89 per each.  
Item 98 - Felt @ \$14.11 per bag.

Item 111 - Frame 11" x 14" @ \$4.96 per case.  
Item 114 - Crystal glazes @ \$61.87 per case.

6. PYRAMID PAPER COMPANY  
6510 NORTH 54 STREET  
TAMPA, FL 33610-1908  
OWNER: LAWRENCE MILLER, PRESIDENT

Low Unit Price: Items 13, 14, 45, 52, 55, 56, 68, 93, 99, 112 and 115.

Total Low Unit Price: Items 66, 67, and 69 through 71.

Item 13 - Acrylic, medium gloss @ 33.30 per case.  
Item 14 - Acrylic, gesso @ \$33.30 per case.  
Item 45 - Pencil, drafting @ \$8.34 per box.  
Item 52 - Crayon, large @ \$21.00 per case of 24 boxes.  
Item 55 - Crayon, small, flesh tone @ \$3.96 per pack of 12 boxes.  
Item 56 - Crayon, large, flesh tone @ \$7.74 per pack of 12 boxes.  
Item 66 - Knife, handle and blade @ \$2.09 per set.  
Item 67 - Knife, blade @ \$0.99 per package.  
Item 68 - Ink, linoleum @ \$19.08 per box.  
Item 69 - Linoleum @ \$25.14 per box.  
Item 70 - Linoleum cutter, handle @ \$22.20 per box.  
Item 71 - Linoleum cutter, blade @ \$7.59 per box.  
Item 93 - Plastercraft @ \$30.95 per box.  
Item 99 - Tissue paper @ \$1.49 per package.  
Item 112 - Frame, 18" x 24" @ 101.70 per case.  
Item 115 - Modeling clay @ \$19.95 per case.

7. SCHOOL SPECIALTY, INC.  
2915-A COURTYARDS DRIVE  
NORCROSS, GA 30071  
OWNER: DAVID J. VANDER ZANDEN, PRESIDENT

Low Unit Price: Items 1, 2, 83, 88, 89 and 103.

Total Low Unit Price: Items 76 and 77.

Item 1 - Multipurpose paint @ \$18.12 per case.  
Item 2 - Tempura, liquid @ \$4.20 per case.  
Item 76 - Clay, modeling, gray-green @ \$0.80 per box.

Item 77 - Clay, modeling, terracotta @ \$0.80 per box.  
Item 83 - Star stilts @ \$6.97 per package.  
Item 88 - Muslin, bleached @ \$11.53 per roll.  
Item 89 - Raffia, natural @ \$4.90 per hank.  
Item 103 - Tooling foil @ \$9.24 per roll.

8. DABOTER, INC.  
D.B.A. SMITH OFFICE AND COMPUTER SUPPLY  
1009 S. 21 AVENUE  
HOLLYWOOD, FL 33020  
OWNER: DAVID LEVY, PRESIDENT

Low Unit Price: Items 49, 64, 65 and 72.

Item 49 - Color sticks @ \$15.30 per box.  
Item 64 - Pen points @ \$10.45 per box.  
Item 65 - Pen points, drawing @ \$5.70 per box.  
Item 72 - Brayer @ \$4.45 per each.

9. STANDARD STATIONERY SUPPLY COMPANY  
2251 S. FOSTER AVENUE  
WHEELING, IL 60090  
OWNER: DAVID WILSON, PRESIDENT

Low Unit Price: Item 57.  
Total Low Unit Price; Items 3 and 4.

Item 3 - Paint, water color @ \$18.73 per carton.  
Item 4 - Paint, water color @ \$31.87 per carton.  
Item 57 - Marker, felt tips @ \$5.82 per case.

10. Authorize Procurement Management Services to purchase up to the total estimated amount of \$300,000, for the initial contract term, and an amount not to exceed \$200,000, for each subsequent extension period. Board authorization of this recommendation does not mean the amount shown will be expended.

RHH/mh