

Financial Services  
Richard H. Hinds, Chief Financial Officer

**SUBJECT:                   AWARD BID NO. 009-PP04 – WIRING, TELE-  
COMMUNICATION AND INSTALLATION**

**COMMITTEE:               INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS**

**LINK TO STRATEGIC  
FRAMEWORK:               FINANCIAL EFFICIENCY/STABILITY**

The purpose of this bid is to establish a list of preapproved vendors, to purchase, at firm unit prices, materials and labor, to install wiring for voice and data systems and to provide underground conduit and raceway, in schools and other buildings, for Information Technology Services. This is a term bid which states that the Board may purchase quantities, as may be required, at firm prices, but is not obligated to purchase any guaranteed amount. Eight (8) vendors responded to this advertised solicitation, with seven (7) bids meeting specifications and 1 non-responsive bid (vendor did not submit all required documentation). This is an award to a primary and alternate vendors.

} REVISIED

This bid has preapproved vendors, who will be contacted to submit competitive quotes for specific scopes of work, on all jobs over the quotation threshold. Additionally, Information Technology Services will utilize this bid to support E-Rate applications.

} REVISIED

} DELETED

The term of the bid shall be two (2) years from the date of award and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the awardees, be extended for three (3) additional one (1) year periods and, if needed, ninety (90) days beyond the expiration date of the current contract period.

Strategies were employed to increase M/WBE & SBE/MBE participation. One (1) M/WBE vendor responded to this solicitation and will be contacted as the need arises.

Fund Source  
0100-General

**REVISED  
E-142**

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 009-PP04 – WIRING, TELECOMMUNICATION AND INSTALLATION, to purchase, at firm unit prices, materials and labor, to install wiring for voice and data systems and to provide underground conduit and raceway, in schools and other buildings, for Information Technology Services, during the term of the bid, effective October 1, 2014, through September 30, 2016, including extensions thereto, as follows:

**PRIMARY**

1. QUALITY WIRING, INC.  
10145 N.W. 19 STREET  
DORAL, FL 33172  
OWNER: DENNIS G. DANDRINOS, PRESIDENT

Item 1 - Install cat6e drop up to 100 meters @ \$65 per each.

**ALTERNATE ONE (1)**

2. STRUCTURED CABLING SOLUTIONS, INC.  
5632 N.W. 161 STREET  
MIAMI GARDENS, FL 33014 M/WBE  
OWNER: SYED A. SHAH, C.E.O.

Item 1 - Install cat6e drop up to 100 meters @ \$76.95 per each.

**ALTERNATE TWO (2)**

3. TROPICAL COMMUNICATIONS, INC.  
6937 N.W. 82 AVENUE  
MIAMI, FL 33166  
OWNER: WILLIAM F. DEVIERNO, PRESIDENT

Item 1 - Install cat6e drop up to 100 meters @ \$89.88 per each.

### **ALTERNATE THREE (3)**

4. ATCI COMMUNICATIONS, INC.  
1270 N.W. 165 STREET  
MIAMI, FL 33169  
OWNER: VINCENT J. VENTO, PRESIDENT

Item 1 - Install cat6e drop up to 100 meters @ \$125 per each.

### **ALTERNATE FOUR (4)**

5. WAVEGUIDE COMMUNICATIONS, INC.  
359 S.W. 13 AVENUE  
POMPANO BEACH, FL 33069  
OWNER: JAMES SARA KINIS, PRESIDENT

Item 1 - Install cat6e drop up to 100 meters @ \$182.92 per each.

### **ALTERNATE FIVE (5)**

6. UNIVERSAL CABLING SYSTEMS, INC.  
914 FERN STREET  
WEST PALM BEACH, FL 33401  
OWNER: MARK VANSON, PRESIDENT

Item 1 - Install cat6e drop up to 100 meters @ \$190 per each.

### **ALTERNATE SIX (6)**

7. RICOH USA, INC.  
703 WATERFORD WAY, SUITE 190  
MIAMI, FL 33126  
OWNER: MARTIN BRODIGAN, C.E.O.

Item 1 - Install cat6e drop up to 100 meters @ \$305 per each.

8. Authorize Procurement Management Services to purchase up to the total estimated amount of \$8,000,000, for the initial contract term, and an amount not to exceed \$4,000,000 for each subsequent extension period. Board authorization of this recommendation does not mean the amount shown will be expended.

RHH/mh