

Financial Services  
Richard H. Hinds, Chief Financial Officer

**SUBJECT: AWARD BID NO. 048-NN05 – ART AND SPECIALTY PAPER**

**COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS**

**LINK TO STRATEGIC  
FRAMEWORK: FINANCIAL EFFICIENCY/STABILITY**

The purpose of this bid is to purchase, at firm unit prices, quantities, as may be required, of art and specialty paper, for Stores and Mail Distribution stock. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Five (5) vendors responded to this advertised solicitation. This is an award to primary and alternate vendors.

The term of the bid shall be for one (1) year from the date of award and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the awardees, be extended for three (3) additional one (1) year periods and, if needed, ninety (90) days beyond the expiration date of the current contract period.

Strategies were employed to increase M/WBE participation and one (1) M/WBE vendor was awarded as a primary vendor.

Benchmarking was conducted against The School Board of Broward County, Florida, and the District's prices were found to be approximately \$12,350 lower.

Fund Source  
0100 - General

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 048-NN05 – ART AND SPECIALTY PAPER, to purchase, at firm unit prices, quantities, as may be required, of art and specialty paper, for Stores and Mail Distribution stock, during the term of the bid, effective June 19, 2013, through June 18, 2014, including extensions thereto, as follows:

**PRIMARY**

**Groups VIII and IX**

1. AFP INDUSTRIES, INC.  
7436 S.W. 48 STREET  
MIAMI, FL 33155  
OWNER: VIVIAN C. CASTELLANOS, PRESIDENT M/WBE

Low Unit Price: Item 30.

Total Low Unit Price: Items 32 through 38.

Item 30 - Paper, newsprint, white, 12" x 18" @ \$18.22  
per case/5 reams.

Item 32 - Paper, manuscript, first-grade, Groveton, ruled,  
8" x 10½" @ \$20.41 per case/10 reams.

Item 33 - Paper, manuscript, second-grade, Groveton,  
ruled, 8" x 10½" @ \$20.41 per case/10 reams.

Item 34 - Paper, manuscript, kindergarten, Zaner-Bloser,  
ruled 1¾" both sides, 8" x 10½" @ \$20.41 per  
case/10 reams.

Item 35 - Paper, manuscript, first-grade, Zaner-Bloser,  
ruled 7⁄8" both sides, 8" x 10½" @ \$20.41  
per case/10 reams.

Item 36 - Paper, manuscript, second-grade, Zaner-Bloser,  
ruled ¾" both sides, 8" x 10½" @ \$20.41  
per case/10 reams.

Item 37 - Paper, manuscript, third-grade, Zaner-Bloser,  
ruled ½" both sides, 8" x 10½" @ \$20.41 per  
case/10 reams.

Item 38 - Paper, picture-story, 8" x 10½" @ \$21.47 per  
case/10 reams.

2. DABOTER, INC.  
D.B.A. SMITH OFFICE & COMPUTER SUPPLY  
1009 SOUTH 21 AVENUE  
HOLLYWOOD, FL 33020  
OWNER: DAVID M. LEVY, PRESIDENT

**Groups I and V**

Total Low Unit Price: Items 1, 2, and 14 through 16.

**Item 1 - Paper, construction, 12" x 18", 25 pkgs/case:**

Paper, construction, 12" x 18", black @ \$47 per case.  
Paper, construction, 12" x 18", sky blue @ \$41.90 per case.  
Paper, construction, 12" x 18", blue @ \$46.05 per case.  
Paper, construction, 12" x 18", dark brown @ \$51.25 per case.  
Paper, construction, 12" x 18", slate @ \$45.75 per case.  
Paper, construction, 12" x 18", turquoise @ \$49.35 per case.  
Paper, construction, 12" x 18", brilliant lime @ \$51.25 per case.  
Paper, construction, 12" x 18", festive green @ \$52.70 per case.  
Paper, construction, 12" x 18", orange @ \$52.35 per case.  
Paper, construction, 12" x 18", light red @ \$44.95 per case.  
Paper, construction, 12" x 18", festive red @ \$49.95 per case.  
Paper, construction, 12" x 18", violet @ \$49.65 per case.  
Paper, construction, 12" x 18", white @ \$41.90 per case.  
Paper, construction, 12" x 18", light yellow @ \$43.85 per case.  
Paper, construction, 12" x 18", shocking pink @ \$52.95 per case.  
Paper, construction, 12" x 18", gold @ \$47.45 per case.

**Item 2 - Paper, construction, 18" x 24", 15 pkgs/case:**

Paper, construction, 18" x 24", black @ \$20.10 per case.  
Paper, construction, 18" x 24", sky blue @ \$18.35 per case.  
Paper, construction, 18" x 24", blue @ \$19.50 per case.  
Paper, construction, 18" x 24", dark brown @ \$21.80 per case.  
Paper, construction, 18" x 24", gray @ \$18.70 per case.  
Paper, construction, 18" x 24", turquoise @ \$20.85 per case.  
Paper, construction, 18" x 24", brilliant lime @ \$21.95 per case.  
Paper, construction, 18" x 24", festive green @ \$21.65 per case.  
Paper, construction, 18" x 24", orange @ \$22.15 per case.  
Paper, construction, 18" x 24", pink @ \$19.60 per case.  
Paper, construction, 18" x 24", festive red @ \$21.10 per case.  
Paper, construction, 18" x 24", violet @ \$20.90 per case.  
Paper, construction, 18" x 24", white @ \$18.30 per case.  
Paper, construction, 18" x 24", light yellow @ \$19.52 per case.

- Item 14 - Paper, white, drawing, 24" x 36" @ \$25.80 per case/1 ream.
- Item 15 - Paper, white, drawing, 18" x 24" @ \$24.50 per case/1 ream.
- Item 16 - Paper, white, drawing, 12" x 18" @ \$11.80 per case/3 reams.

3. PYRAMID SCHOOL PRODUCTS  
 6510 NORTH 54 STREET  
 TAMPA, 33610-1908  
 OWNER: LARRY MILLER, PRESIDENT

**Groups II, III, IV, VI, VII, VIII and X**

Total Low Unit Price: Items 3, 4, 5 through 11, 12, 13, 17 through 26, 39 through 41.

Low Unit Price: Items 27 through 29, and 31.

- Item 3 - Paper, construction, 18" x 24", assorted @ \$61.80 per case/15 packs.
- Item 4 - Paper, construction, 18" x 24", assorted @ \$49 per case/15 packs.
- Item 5 - Paper, art, bright green @ \$43.39 per roll/50 lb.
- Item 6 - Paper, art, white @ \$32.55 per roll/50 lb.
- Item 7 - Paper, art, aqua @ \$40.05 per roll/50 lb.
- Item 8 - Paper, art, black @ \$33.59 per roll/50 lb.
- Item 9 - Paper, art, canary @ \$38.45 per roll/50 lb.
- Item 10 - Paper, art, flame @ \$42.95 per roll/50 lb.
- Item 11 - Paper, art, orange @ \$40.39 per roll/50 lb.
- Item 12 - Paper, drawing, manila, 18" x 24" @ \$13.73 per case/1 ream.
- Item 13 - Paper, drawing, manila, 18" x 24" @ \$26.16 per case/1 ream.
- Item 17 - Paper, board, railroad, black, 22" x 28" @ \$20.89 per package/100 sheets.
- Item 18 - Paper, board, railroad, azure blue, 22" x 28" @ \$20.89 per package/100 sheets.
- Item 19 - Paper, board, railroad, buff, 22" x 28" @ \$20.89 per package/100 sheets.
- Item 20 - Paper, board, railroad, kelly green, 22" x 28" @ \$20.89 per package/100 sheets.

- Item 21 - Paper, board, railroad, red, 22" x 28" @ \$20.89 per package/100 sheets.
- Item 22 - Paper, board, railroad, white, 22" x 28" @ \$18.70 per package/100 sheets.
- Item 23 - Paper, board, railroad, coral, 22" x 28" @ \$20.89 per package/100 sheets.
- Item 24 - Paper, board, railroad, canary, 22" x 28" @ \$20.89 per package/100 sheets.
- Item 25 - Paper, tag board, white, 12" x 18", 150 lb. @ \$24.84 per case/6 packages.
- Item 26 - Paper, tag board, white, 18" x 24", 150 lb. @ \$8.33 per case/1 package.
- Item 27 - Paper, tissue, 20" x 30" @ \$33.30 per case/6 packages.
- Item 28 - Paper, watercolor, 19' x 24" @ \$16.95 per package/25 sheets.
- Item 29 - Paper, brown kraft wrapping, 36" x 1000" @ \$24.19 per roll.
- Item 31 - Paper, matboard, 30" x 40" @ \$99 per package/25 sheets.
- Item 39 - Paper, penmanship, lined 5/16", 8" x 10½", @ \$25.90 per case/10 reams.
- Item 40 - Paper, penmanship, lined 3/8", 8" x 10½", @ \$20.70 per case/10 reams.
- Item 41 - Paper, penmanship, lined ½", 8" x 10½", @ \$25 per case/10 reams.

#### **ALTERNATE**

- 4. AFP INDUSTRIES, INC.  
7436 S.W. 48 STREET  
MIAMI, FL 33155  
OWNER: VIVIAN C. CASTELLANOS, PRESIDENT M/WBE

#### **Groups V, VI, VII and X**

Second Total Low Unit Price: Items 14 through 26, and Items 39 through 41.

- Item 14 - Paper, drawing, white, 24" x 36" @ \$45.28 per case/1 ream.
- Item 15 - Paper, drawing, white, 18" x 24" @ \$22.21 per case/1 ream.

- Item 16 - Paper, drawing, white, 12" x 18" @ \$33.32 per case/3 reams.
- Item 17 - Paper, board, railroad, black, 22" x 28" @ \$21.47 per package/100 sheets.
- Item 18 - Paper, board, railroad, azure blue, 22" x 28" @ \$21.47 per package/100 sheets.
- Item 19 - Paper, board, railroad, buff, 22" x 28" @ \$21.47 per package/100 sheets.
- Item 20 - Paper, board, railroad, kelly green, 22" x 28" @ \$21.47 per package/100 sheets.
- Item 21 - Paper, board, railroad, red, 22" x 28" @ \$21.47 per package/100 sheets.
- Item 22 - Paper, board, railroad, white, 22" x 28" @ \$19.29 per package/100 sheets.
- Item 23 - Paper, board, railroad, coral, 22" x 28" @ \$21.47 per package/100 sheets.
- Item 24 - Paper, board, railroad, canary, 22" x 28" @ \$21.47 per package/100 sheets.
- Item 25 - Paper, tag board, white, 12" x 18", 150 lb. @ \$25.02 per case/6 packages.
- Item 26 - Paper, tag board, white, 18" x 24", 150 lb. @ \$8.57 per case/1 package.
- Item 39 - Paper, penmanship, lined 5/16", 8" x 10½", @ \$26.24 per case/10 reams.
- Item 40 - Paper, penmanship, lined 3/8", 8" x 10½", @ \$26.24 per case/10 reams.
- Item 41 - Paper, penmanship, lined ½", 8" x 10½", @ \$28.57 per case/10 reams.

- 5. DABOTER, INC.  
D.B.A. SMITH OFFICE & COMPUTER SUPPLY  
1009 SOUTH 21 AVENUE  
HOLLYWOOD, FL 33020  
OWNER: DAVID M. LEVY, PRESIDENT

**Groups II, III, IV and VIII**

Second Total Low Unit Price: Items 3 through 13, 27 and 29.

- Item 3 - Paper, construction, 18" x 24", assorted @ \$63.05 per case/15 packs.
- Item 4 - Paper, construction, 18" x 24", assorted @ \$50 per case/15 packs.

Item 5 - Paper, art, bright green @ \$43.50 per roll/50 lb.  
Item 6 - Paper, art, white @ \$33.35 per roll/50 lb.  
Item 7 - Paper, art, aqua @ \$40.70 per roll/50 lb.  
Item 8 - Paper, art, black @ \$34.25 per roll/50 lb.  
Item 9 - Paper, art, canary @ \$39.15 per roll/50 lb.  
Item 10 - Paper, art, flame @ \$48 per roll/50 lb.  
Item 11 - Paper, art, orange @ \$44.25 per roll/50 lb.  
Item 12 - Paper, drawing, manila, 18" x 24" @ \$15 per case/1 ream.  
Item 13 - Paper, drawing, manila, 12" x 18" @ \$26.72 per case/4 reams.  
Item 27 - Paper, tissue, 20" x 30" @ \$34 per case/6 pkgs.  
Item 29 - Paper, brown kraft wrapping, 36" x 1000" @ \$24.75 per roll.

6. PYRAMID SCHOOL PRODUCTS  
6510 NORTH 54 STREET  
TAMPA, FL 33610-1908  
OWNER: LARRY MILLER, PRESIDENT

### **Groups I, VIII and IX**

Second Total Low Unit Price: Items 1, 2, 32 through 38.  
Second Low Unit Price: Item 30.

### **Item 1 - Paper, construction, 12" x 18", 25 pkgs/case:**

Paper, construction, 12" x 18", black @ \$46.25 per case.  
Paper, construction, 12" x 18", sky blue @ \$41.25 per case.  
Paper, construction, 12" x 18", blue @ \$45.50 per case.  
Paper, construction, 12" x 18", dark brown @ \$50.50 per case.  
Paper, construction, 12" x 18", slate @ \$45 per case.  
Paper, construction, 12" x 18", turquoise @ \$48.50 per case.  
Paper, construction, 12" x 18", brilliant lime @ \$50.62 per case.  
Paper, construction, 12" x 18", festive green @ \$51.75 per case.  
Paper, construction, 12" x 18", orange @ \$51.50 per case.  
Paper, construction, 12" x 18", light red @ \$44.25 per case.  
Paper, construction, 12" x 18", festive red @ \$49.25 per case.  
Paper, construction, 12" x 18", violet @ \$48.75 per case.

Paper, construction, 12" x 18", white @ \$41.25 per case.  
Paper, construction, 12" x 18", light yellow @ \$43 per case.  
Paper, construction, 12" x 18", shocking pink @ \$52 per case.  
Paper, construction, 12" x 18", gold @ \$46.50 per case.

**Item 2 - Paper, construction, 18" x 24", 15 pkgs/case:**

Paper, construction, 18" x 24", black @ \$59.10 per case.  
Paper, construction, 18" x 24", sky blue @ \$53.85 per case.  
Paper, construction, 18" x 24", blue @ \$57.30 per case.  
Paper, construction, 18" x 24", dark brown @ \$64.05 per case.  
Paper, construction, 18" x 24", gray @ \$55.05 per case.  
Paper, construction, 18" x 24", turquoise @ \$61.35 per case.  
Paper, construction, 18" x 24", brilliant lime @ \$64.65 per case.  
Paper, construction, 18" x 24", festive green @ \$63.60 per case.  
Paper, construction, 18" x 24", orange @ \$65.10 per case.  
Paper, construction, 18" x 24", pink @ \$57.60 per case.  
Paper, construction, 18" x 24", festive red @ \$61.35 per case.  
Paper, construction, 18" x 24", violet @ \$61.50 per case.  
Paper, construction, 18" x 24", white @ \$53.85 per case.  
Paper, construction, 18" x 24", light yellow @ \$57.45 per case.

Item 30 - Paper, newsprint, white, 12" x 18" @ \$18.60 per case/5 reams.

Item 32 - Paper, manuscript, first-grade, Groveton, ruled, 8" x 10½" @ \$24.30 per case/10 reams.

Item 33 - Paper, manuscript, second-grade, Groveton, ruled, 8" x 10½" @ \$26.10 per case/10 reams.

Item 34 - Paper, manuscript, kindergarten, Zaner-Bloser, ruled 1¾" both sides, 8" x 10½" @ \$19.90 per case/10 reams.

Item 35 - Paper, manuscript, first-grade, Zaner-Bloser, ruled 7/8" both sides, 8" x 10½" @ \$19.90 per case/10 reams.

Item 36 - Paper, manuscript, second-grade, Zaner-Bloser ruled ¾" both sides, 8" x 10½" @ \$19.90 per case/10 reams.

Item 37 - Paper, manuscript, third-grade, Zaner-Bloser, ruled ½" both sides, 8" x 10½" @ \$19.90 per case/10 reams.

Item 38 - Paper, picture-story, 8" x 10½" @ \$20.70 per case/10 reams.

7. Authorize Procurement Management Services to purchase up to the total estimated amount of \$400,000, for the initial contract term, and an amount not to exceed \$400,000, for each additional one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.

RHH/ae