

Financial Services
Richard H. Hinds, Chief Financial Officer

**SUBJECT: REQUEST APPROVAL OF SUPPLEMENTAL AWARD ON
TERM CONTRACTS**

**COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL
RELATIONS**

**LINK TO STRATEGIC
FRAMEWORK: FINANCIAL EFFICIENCY/STABILITY**

The purpose of this request is to obtain prior approval of the supplemental award on the following term contracts, inasmuch as the estimated requirements, previously awarded by the Board, will be exceeded before the contract term expires.

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **APPROVE** the supplemental award on the following contracts, inasmuch as the estimated requirements, previously awarded by the Board, will be exceeded before the contract terms expire.

(1)

Approve the supplemental award by \$6,500,000 and amend the total contract award to \$8,729,283, on Contract No. 018-JJ04 – NETWORK CONNECTIVITY DEVICES, to furnish, at firm unit prices, quantities, as may be required, of network connectivity devices, which includes internetworking devices (i.e. bridges, routers, repeaters, switches, gateways, multiplexers, hubs, concentrators etc.) and network-adaptor cards, for all current network topologies and bus architectures, for Information Technology Services, during the term of the contract, effective December 31, 2012, through December 30, 2013. This supplemental award is necessary to significantly expand and enhance the District's network infrastructure, in order to support and manage the anticipated network traffic resulting from the wireless expansion for Bring Your Own Device (BYOD) along with the requirements for Computer Based Testing (CBT). The supplemental amount requested is based on the next seven (7) month usage.

Fund Source
Various

1. ATC INTERNATIONAL, INC.
1270 N.W. 165 STREET
MIAMI, FL 33169
OWNER: VINCENT VENTO
C.E.O./PRESIDENT/SECRETARY
2. DELL MARKETING, L.P.
ONE DELL WAY, RR8-06
ROUND ROCK, TX 78682
OWNER: MICHAEL DELL, CHAIRMAN/C.E.O.
3. DIGITAL INTELLIGENCE SYSTEMS CORP. (DISYS)
4151 LAFAYETTE CENTER DRIVE, SUITE 600
CHANTILLY, VA 20151
OWNER: ATUL BHATIA, C.E.O.
4. GRAYBAR
11250 N.W. 91 STREET
MEDLEY, FL 33178
OWNER: ROBERT REYNOLDS, PRESIDENT/C.E.O.
5. INSIGHT PUBLIC SECTOR, INC.
218 EAST ORANGE AVENUE
LAKE WALES, FL 33853
OWNER: RICHARD FENNESSY, C.E.O.
6. JDL TECHNOLOGIES, INC.
10900 RED CIRCLE DRIVE
MINNETONKA, MN 55343
OWNER: CURTIS J. SAMPSON, BOARD CHAIR
7. ONEAC
27944 N. BRADLEY ROAD
LIBERTYVILLE, IL 60048
OWNER: CHORIDE GROUP, PLC
8. P.M.E., INC.
10800 N.W. 21 STREET
DORAL, FL 33172
OWNER: MIGUEL FERNANDEZ

9. PROSYS INFORMATION SYSTEMS
13876 S.W. 119 AVENUE
MIAMI, FL 33186
OWNER: MICHELLE CLERY, PRESIDENT
10. UNITED DATA TECHNOLOGIES
8825 N.W. 21 TERRACE
DORAL, FL 33172
OWNER: ENRIQUE FLECHES, PRESIDENT M/WBE
- | | |
|-----------------------|-------------|
| ORIGINAL AWARD AMOUNT | \$2,229,283 |
| PREVIOUS SUPPLEMENT | \$0 |
| THIS SUPPLEMENTAL | \$6,500,000 |

(2)

Approve the supplemental award by \$700,000, and amend the total contract award to \$1,456,134, on Contract No. 020-JJ04 – WIRING, TELECOMMUNICATION (FURNISH AND INSTALL, VOICE AND DATA), to purchase, at firm unit prices, materials and labor, to install wiring for voice and data systems and to provide underground conduit and raceway, in schools and other buildings, for Information Technology Services, during the term of the contract, effective October 1, 2012, through September 30, 2013. This supplemental award is requested due to an increase in overall wiring requirements, to support the infrastructure for the computers being purchased for state-required assessments. The supplemental amount requested is based on the next five (5) month usage.

Given the significant amount of wiring, underground conduit and related services, competitive prices will be requested from awarded vendors, pursuant to the terms and conditions of the contract, to ensure the best price to the District.

Fund Source
0100 – General

PRIMARY

1. TROPICAL COMMUNICATIONS, INC.
6937 N.W. 82 AVENUE
MIAMI, FL 33166
OWNER: WILLIAM F. DEVIerno, PRESIDENT

ALTERNATE ONE (1)

2. ATC INTERNATIONAL, INC.
1270 N.W. 165 STREET
MIAMI, FL 33169
OWNER: VINCENT VENTO

ALTERNATE TWO (2)

3. STRUCTURED CABLING SOLUTIONS, INC.
2300 WEST 80 STREET, SUITE 3
HIALEAH, FL 33016
OWNER: SYED A. SHAH, PRESIDENT M/WBE

ALTERNATE THREE (3)

4. UNITED DATA TECHNOLOGIES
8825 N.W. 21 STREET
MIAMI, FL 33172
OWNER: ENRIQUE FLECHES, PRESIDENT M/WBE

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| ORIGINAL AWARD AMOUNT | \$756,134 |
| PREVIOUS SUPPLEMENTAL | \$0 |
| THIS SUPPLEMENTAL | \$700,000 |

RHH/ae