

Financial Services
Richard H. Hinds, Chief Financial Officer

**SUBJECT: AWARD BID NO. 108-JJ07 – ORIGINAL EQUIPMENT
MANUFACTURER’S (OEM) REPLACEMENT PARTS AND
SERVICE**

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS

**LINK TO DISTRICT
STRATEGIC PLAN: EVALUATE AND REDESIGN INTERNAL BUSINESS
OPERATIONS**

The purpose of this bid is to establish pre-approved vendors, to purchase, quantities, as may be required, of original equipment manufacturer’s (OEM) replacement parts and service, for the Department of Transportation, Vehicle Maintenance. This is a term bid which states that the Board may purchase quantities, as may be required, but is not obligated to purchase any guaranteed amount. Twenty-two (22) vendors responded to this advertised solicitation.

As the need arises for repairs of various types of equipment, quotes will be solicited from awarded vendors.

Inasmuch as no bids were received for Items 3, 4, 5, 19, 24, 25, 27, 33, 35 and 38, and bids for Items 2, 21 and 23 were considered non responsive, the recommendation reflects that these items be rejected. Competitive quotes will be solicited, as the need arises, pursuant to Board Rule 6Gx13- 3C-1.111 – Bidding Process – Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

Fund Source
0100 – General

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 108-JJ07 – ORIGINAL EQUIPMENT MANUFACTURER’S (OEM) REPLACEMENT PARTS AND SERVICE, to purchase, at firm unit prices and discounts, quantities, as may be required, of original equipment manufacturer’s (OEM) replacement parts and service, for the Department of Transportation, Vehicle Maintenance, during the term of the bid, effective October 14, 2009, through September 30, 2011, as follows:

1. ALTEC INDUSTRIES, INC.
2570 OLD OKEECHOBEE ROAD
WEST PALM BEACH, FL 33409
OWNER: LEE J. STYSLINGER III, PRESIDENT

Discount and Labor Rate: Item 1.

Item 1 - Altec Aerial Devices OEM Parts @ 0% discount.
- Labor rate @ \$90 per hour.

2. ADVANTAGE GOLF CARS, INC.
13161 N.W. 43 AVENUE
OPA-LOCKA, FL 33054
OWNER: WILLIAM H. MERCIER, PRESIDENT

Discount and Labor Rate: Items 26 and 37.

Item 26 - E-Z-GO Golf Carts OEM Parts @ 10% discount.
- Labor rate @ \$50 per hour.
Item 37 - Workhorse OEM Parts @ 10% discount.
- Labor rate @ \$50 per hour.

3. ARLE COMPRESSOR SYSTEMS CORP.
10650 N.W. SOUTH RIVER DRIVE
MEDLEY, FL 33178
OWNER: AGUSTIN F. ARRIETA, PRESIDENT

Discount and Labor Rate: Item 29.

Item 29 - Ingersol-Rand OEM Parts @ 15% discount.
- Labor rate @ \$75 per hour.

4. FLORIDA DETROIT DIESEL-ALLISION
2277 N.W. 14 STREET
MIAMI, FL 33125
OWNER: OSVALDO MARCHANTE, PRESIDENT/C.E.O.

Discount and Labor Rate: Items 8, 9, 14 and 30.

Item 8 - Freightliner Heavy Duty Truck OEM Parts @ 40% discount.
- Labor rate @ \$65 per hour.

- Item 9 - Freightliner/Thomas Buses OEM Parts @ 40% discount.
 - Labor rate @ \$65 per hour.
- Item 14 - Detroit Diesel OEM Parts @ 28% discount.
 - Labor rate @ \$87 per hour.
- Item 30 - John Deere OEM Parts @ 30% discount.
 - Labor rate @ \$87 per hour.

5. GLADE & GROVE SUPPLY CO., INC.
1006 S. MAIN STREET
BELLE GLADE, FL 33430
OWNER: GEORGE COOPER, C.E.O.

Discount and Labor Rate: Items 13, 25 and 41.

- Item 13 - Cummins Diesel OEM Parts @ 25% discount.
- Item 25 - Case Equipment OEM Parts @ 25% discount.
 - Labor rate @ \$79 per hour.
- Item 41 - J.C.B. Backhoe OEM Parts @ 25% discount.
 - Labor rate @ \$79 per hour.

6. GRAND PRIZE CHEVROLET
11701 S.W. 152 STREET
MIAMI, FL 33177
OWNER: RALPH W. SIFFORD, PRESIDENT

Discount and Labor Rate: Item 6.

- Item 6 - Chevrolet and GMC Auto and Truck OEM Parts @ 25% discount.
 - Labor rate @ \$82 per hour.

7. GROWERS EQUIPMENT CO.
2695 DAVIE ROAD
DAVIE, FL 33314
OWNER: NORBERTO H. LOPEZ, C.E.O

Discount and Labor Rate: Items 32 and 34.

- Item 32 - Kubota OEM Parts @ 12% discount.
 - Labor rate @ \$80 per hour.
- Item 34 - New Holland Farm Tractor OEM Parts @ 12% discount.
 - Labor rate @ \$80 per hour.

8. HOMESTEAD CHEVROLET & CADILLAC
30401 S. FEDERAL HWY
HOMESTEAD, FL 33030
OWNER: ROD RIFIA, PRESIDENT

Discount and Labor Rate: Items 6, 15, 36, 37 and 39.

- Item 6 - Chevrolet and GMC Auto and Truck OEM Parts @ 25% discount.
 - Labor rate \$89.90 per hour.
- Item 15 - Chevrolet and GMC Heavy Duty Truck OEM Parts @ 20% discount.
 - Labor rate @ \$89.90 per hour.
- Item 36 - Utilmaster OEM Parts @ 20% discount.
 - Labor rate @ \$89.90 per hour.
- Item 37 - Workhorse OEM Parts @ 20% discount.
 - Labor rate @ \$89.90 per hour.
- Item 39 - Isuzu Engine OEM Parts @ 20% discount.
 - Labor rate @ \$89.90 per hour.

9. KILPATRICK EQUIPMENT COMPANY
7700 HIGH RIDGE ROAD
BOYTON BEACH, FL 33426
OWNER: TIM KILPATRICK, PRESIDENT

Discount and Labor Rate: Items 26, 28 and 40.

- Item 26 - E-Z-GO Golf Carts OEM Parts @ 10% discount.
 - Labor rate @ \$98 per hour.
- Item 28 - Honda Small Engine OEM Parts @ 10% discount.
 - Labor rate @ \$98 per hour.
- Item 40 - Jacobsen Mower OEM Parts @ 10% discount.
 - Labor rate @ \$98 per hour.

10. KNAPHEIDE TRUCK EQUIPMENT SOUTHEAST
2900 N.W. 73 STREET
MIAMI, FL 33147
OWNER: LLOYD H. GLICK

Discount and Labor Rate: Items 18 and 31.

- Item 18 - Tommy Lift Gates OEM Parts @ 15% discount.
 - Labor rate @ \$75 per hour.

Item 31 - Knapheide OEM Parts @ 15% discount.
- Labor rate @ \$75 per hour.

11. NASREP, INC.
D.B.A. BROWARD ELECTRIC CAR & EQUIPMENT
2359 S.W. 34 STREET
FT. LAUDERDALE, FL 33312
OWNER: DARIN PERSAN, PRESIDENT

Discount and Labor Rate: Items 26 and 37.

Item 26 - E-Z-GO Golf Carts OEM Parts @ 15% discount.
- Labor rate @ \$32.50 per hour.
Item 37 - Workhorse OEM Parts @ 15% discount.
- Labor rate @ \$32.50 per hour.

12. PALM TRUCK CENTERS, INC.
2441 S. STATE ROAD #7
FT. LAUDERDALE, FL 33317
OWNER: DAVID WIGER, C.E.O.

Discount and Labor Rate: Items 12, 13, 15 and 39.

Item 12 - Caterpillar Engine OEM Parts @ 15% discount.
- Labor rate \$86 per hour.
Item 13 - Cummins Diesel OEM Parts @ 11% discount.
- Labor rate @ \$86 per hour.
Item 15 - Chevrolet and GMC Heavy Duty Truck OEM Parts
@ 15% discount.
- Labor rate @ \$86 per hour.
Item 39 - Isuzu OEM Parts @ 12% discount.
- Labor rate @ \$86 per hour.

13. PALMETTO FORD TRUCK SALES, INC.
D.B.A. PALMETTO TRUCK CENTER
7245 N.W. 36 STREET
MIAMI, FL 33166
OWNER: ROBERT G. YGLESIAS, PRESIDENT

Discount and Labor Rate: Items 7, 12, 13 and 14.

Item 7 - Ford Auto and Truck OEM Parts @ 26% discount.
- Labor rate \$80 per hour.

- Item 12 - Caterpillar Engine OEM Parts @ 16% discount.
 - Labor rate \$95 per hour.
- Item 13 - Cummins Diesel OEM Parts @ 18% discount.
 - Labor rate @ \$95 per hour.
- Item 14 - Detroit Diesel OEM Parts @ 25% discount.
 - Labor rate @ \$95 per hour.

- 14. PANTROPIC POWER, INC.
8205 N.W. 58 STREET
MIAMI, FL 33166
OWNER: LUIS BOTAS, PRESIDENT

Discount and Labor Rate: Item 12.

- Item 12 - Caterpillar Engine OEM Parts @ 0% discount.
 - Labor Rate @ \$87 per hour.

- 15. RECHTIEN INTERNATIONAL TRUCKS, INC.
7227 N.W. 74 AVENUE
MIAMI, FL 33166
OWNER: RICHARD C. RECHTIEN, PRESIDENT

Discount and Labor Rate: Items 10, 11, 20 and 37.

- Item 10 - International/Navistar Heavy Duty OEM Parts @ 25% discount.
 - Labor rate @ \$85 per hour.
- Item 11 - Integrated Coach Buses OEM Parts @ 25% discount.
 - Labor rate @ \$85 per hour.
- Item 20 - Carrier Air Conditioning OEM Parts @ 22% discount.
 - Labor rate @ \$85 per hour.
- Item 37 - Workhorse OEM Parts @ 15% discount.
 - Labor rate @ \$85 per hour.

- 16. RICHARDS TRACTORS & IMPLEMENTS, INC.
1995 N.E. 8 STREET
HOMESTEAD, FL 33033
OWNER: JOSE CARDENAL, PRESIDENT

Discount and Labor Rate: Items 30 and 32.

- Item 30 - John Deere OEM Parts @ 8% discount.
 - Labor rate @ \$65 per hour.
- Item 32 - Kubota OEM Parts @ 12% discount.
 - Labor rate @ \$65 per hour.

17. SOLUTION SPECIALTIES, INC.
3400 N.W. 151 TERRACE
MIAMI, FL 33054
OWNER: LUCRECIA AGUIRRE, PRESIDENT

Discount and Labor Rate: Items 16 and 17.

- Item 16 - Braun Lifts OEM Parts @ 10% discount.
 - Labor rate @ \$60 per hour.
- Item 17 - Ricon OEM Parts @ 10% discount.
 - Labor rate @ \$60 per hour.

18. SOUTH FLORIDA NEW HOLLAND EQUIPMENT CORP.
1995 N.E. 8 STREET
HOMESTEAD, FL 33033
OWNER: JOSE CARDENAL, PRESIDENT

Discount and Labor Rate: Items 28 and 34.

- Item 28 - Honda Small Engine OEM Parts @ 12% discount.
 - Labor rate @ \$65 per hour.
- Item 34 - New Holland Farm Tractor OEM Parts @ 12% discount.
 - Labor rate @ \$65 per hour.

19. TP INVESTMENT GROUP, LLC
D.B.A. KENWORTH OF SOUTH FLORIDA
2909 S. ANDREWS AVENUE
FT. LAUDERDALE, FL 33316
OWNER: ROBERT T. HAYS, PRESIDENT

Discount and Labor Rate: Items 12 and 13.

- Item 12 - Caterpillar Engine OEM Parts @ 13% discount.
 - Labor rate \$77 per hour.
- Item 13 - Cummins Diesel OEM Parts @ 30% discount.
 - Labor rate @ \$77 per hour.

20. TRUCKMAX, INC.
6000 N.W. 77 COURT
MIAMI, FL 33166
OWNER: ROBERT J. DOLLAR, PRESIDENT

Discount and Labor Rate: Items 13, 14, 15, 37 and 39.

Item 13 - Cummins Diesel OEM Parts @ 21% discount.

- Labor rate @ \$64.50 per hour.

Item 14 - Detroit Diesel OEM Parts @ 20% discount.

Item 15 - Chevrolet and GMC Heavy Duty Truck OEM Parts
@ 31% discount.

- Labor rate @ \$64.50 per hour.

Item 37 - Workhorse OEM Parts @ 21% discount.

- Labor rate @ \$64.50 per hour.

Item 39 - Isuzu Engine OEM Parts @ 31% discount.

- Labor rate @ \$64.50 per hour.

21. Reject Items 2, 3, 4, 5, 19, 21, 23, 24, 25, 27, 33, 35 and 38.

22. Authorize Procurement Management Services to purchase
up to the estimated dollar amount of \$400,000.

RHH/ae