

Business Operations  
Ofelia San Pedro, Deputy Superintendent

**SUBJECT:                   AWARD BID NO. 094-GG06 – AIR CONDITIONERS, WINDOW  
AND WALL**

**COMMITTEE:               FACILITIES AND CONSTRUCTION REFORM**

**LINK TO DISTRICT  
STRATEGIC PLAN: IMPROVE CONSTRUCTION AND MAINTENANCE SERVICES**

The purpose of this bid, opened on October 23, 2007, is to purchase, at firm unit prices, quantities, as may be required, of window and wall air conditioners, for Maintenance Materials Management stock. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Three (3) vendors responded to this advertised solicitation.

Benchmarking was completed against The School Board of Broward County, Florida, and the District's prices were found to be lower.

Fund Source  
0100 - General

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 094-GG06 – AIR CONDITIONERS, WINDOW AND WALL, to purchase, at firm unit prices, quantities, as may be required, of window and wall air conditioners, for Maintenance Materials Management stock, during the term of the bid, effective December 19, 2007, through December 18, 2008, as follows:

1.     **FLORIDA AIR CONDITIONING DISTRIBUTORS**  
      1530 N.W. 98 COURT, SUITE 100  
      MIAMI, FL 33172  
      OWNER: JOHN STAPLES, PRESIDENT

Low Unit Price: Items 3 and 12.

- Item 3 - Air conditioner, window mount and wall mount units with reverse cycle heating @ \$728 each.
- Item 12 - Pallets @ \$10 each.

2. FRIEDRICH AIR CONDITIONING COMPANY  
4200 NORTH PAN AM EXPRESSWAY  
SAN ANTONIO, TX 78218  
OWNER: CHARLES M. MARINO, PRESIDENT

Low Unit Price: Items 1, 2, and 4 through 12.

- Item 1 - Air conditioner, window mount and wall mount unit, with electrical heating elements @ \$1,098 each.
- Item 2 - Air conditioner, window mount and wall mount unit, straight cooling unit @ \$808 each.
- Item 4 - Air conditioner, window mount and wall mount unit, with reverse cycle heating @ \$998 each.
- Item 5 - Air conditioner, window mount and wall mount unit, with electrical heating and cool elements @ \$588 each.
- Item 6 - Air conditioner, window mount and wall mount unit, straight cooling unit @ \$458 each.
- Item 7 - Air conditioner, window mount and wall mount, cool only unit @ \$478 each.
- Item 8 - Air conditioner, window mount and wall mount unit, straight cooling unit @ \$438 each.
- Item 9 - Air conditioner, window mount and wall mount unit, with reverse cycle heating @ \$648 each.
- Item 10 - Air conditioner, window mount and wall mount unit, with straight cooling unit @ \$588 each.
- Item 11 - Air conditioner, window mount and wall mount unit, with straight cooling unit @ \$548 each.
- Item 12 - Pallets @ \$36 each.

3. Authorize Procurement Management Services to purchase up to the total estimated amount of \$1,400,482.

OSP/lja