

Business Operations  
Ofelia San Pedro, Deputy Superintendent

**SUBJECT: AWARD BID NO. 086-GG06 – PEST-CONTROL SUPPLIES**

**COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS**

**LINK TO DISTRICT**

**STRATEGIC PLAN: EVALUATE AND REDESIGN INTERNAL BUSINESS  
OPERATIONS**

The purpose of this bid, opened on August 14, 2007, is to purchase, at firm unit prices, quantities, as may be required, of pest-control supplies, for Stores and Mail Distribution stock. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Six (6) vendors responded to this advertised solicitation.

Subsequent to the opening of the bid, the low bidder on items 1, 2 and 4, Another Generation Pest Control, advised that they were not able to honor the prices bid. This vendor has elected, by letter, on file, to lose eligibility to transact new business with the Board for a period of fourteen (14) months, pursuant to Board Rule 6Gx13- 3C-1.08 – Performance and Payment Security, Declining A Bid Award, and Bonding Company Qualifications.

Benchmarking was completed against Miami-Dade County, and the District's prices were found to be lower. Additionally, the prices received on this bid represent an estimated cost savings of \$14,739, when compared to the previous bid.

Fund Source  
0100 - General

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 086-GG06 – PEST-CONTROL SUPPLIES, to purchase, at firm unit prices, quantities, as may be required, of pest-control supplies, for Stores and Mail Distribution stock, during the term of the bid, effective November 20, 2007, through November 19, 2008, as follows:

1. BIKO, INC.  
5042 NORTH PEPPERMINT DRIVE  
BEVERLY HILLS, FL 34465  
OWNER: RUBEN MYERS, PRESIDENT

Low Unit Price Meeting Specifications: Item 4.

Item 4 - Insecticide, fire-ant @ \$46.70 per case.

2. LESCO, INC.  
1301 E. 9 STREET, SUITE 1300  
CLEVELAND, OH 44114  
OWNER: DAVID P. WERNING, PRESIDENT

Low Unit Price Meeting Specifications: Items 1 through 3.  
Low Unit Price: Items 5 and 6.

Item 1 - Bait, ant @ \$62.94 per case.  
Item 2 - Bait, roach @ \$105.41 per case.  
Item 3 - Glueboard, mouse @ \$13.28 per case.  
Item 5 - Glueboard, rat @ \$49.13 per case.  
Item 6 - Trap, rat @ \$13.58 per case.

3. SECO SUPPLIES, INC.  
445 GRAND BAY DRIVE  
KEY BISCAYNE, FL 33149  
OWNER: SYBIL J. PULVER, PRESIDENT

Low Unit Price: Item 7.

Item 7 - Spreader, biochem @ \$314 each.

4. Require that Another Generation Pest Control lose eligibility to transact new business with the Board for a period of fourteen (14) months, pursuant to Board Rule 6Gx13-3C-1.08 – Performance and Payment Security, Declining A Bid Award, and Bonding Company Qualifications.
5. Authorize Procurement Management Services to purchase up to the total estimated amount of \$91,364.40.

OSP/lja