

Business Operations  
Ofelia San Pedro, Deputy Superintendent

**SUBJECT:           AWARD BID NO. 048-GG07 – ORIGINAL EQUIPMENT  
MANUFACTURER'S (OEM) REPLACEMENT PARTS AND  
SERVICE**

**COMMITTEE:       INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS**

**LINK TO DISTRICT  
STRATEGIC PLAN: EVALUATE AND REDESIGN INTERNAL BUSINESS  
OPERATIONS**

The purpose of this bid, opened on May 24, 2007, is to purchase, at firm unit prices and discounts, quantities, as may be required, of original equipment manufacturer's (OEM) replacement parts and service, for the Department of Transportation, Vehicle Maintenance. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Eighteen (18) vendors responded to this advertised solicitation.

As the need arises for repairs of various types of equipment, quotes will be solicited from the awarded vendors.

Inasmuch as no responsive bids were received for Items 1, 17, 18, 19, 24 and 25, the recommendation reflects that these items be rejected. Competitive quotes will be solicited, as the need arises, pursuant to Board Rule 6Gx13- 3C-1.111 -- Bidding Process -- Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

Fund Source  
0100 - General

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 048-GG07 – ORIGINAL EQUIPMENT MANUFACTURER'S (OEM) REPLACEMENT PARTS AND SERVICE, to purchase, at firm unit prices and discounts, quantities, as may be required, of original equipment manufacturer's (OEM) replacement parts and service, for the Department of Transportation, Vehicle Maintenance, during the term of the bid, effective October 17, 2007, through September 30, 2008, as follows:

1. ABRAHAM CHEVROLET MIAMI  
D.B.A. MAROONE CHEVROLET MIAMI  
4181 S.W. 8 STREET  
MIAMI, FL 33134-2656  
OWNER: MICHAEL E. MAROONE, PRESIDENT

Highest Discount: Items 6, 10 and 16.

Discount and Labor Rate: Items 6, 10 and 16.

- Item 6 - Chevrolet Auto and Truck OEM parts @ 30% discount.  
Labor rate @ \$75 per hour.
- Item 10 - GMC Truck OEM parts @ 30% discount.  
Labor rate @ \$75 per hour.
- Item 16 - Allison Transmission OEM parts @ 30% discount.  
Labor rate @ \$75 per hour.

2. AN IMPORTS ON WESTON ROAD, INC.  
D.B.A. MAROONE TOYOTA  
4050 WESTON ROAD  
DAVIE, FL 33331  
OWNER: MICHAEL E. MAROONE, PRESIDENT

Highest Discount: Item 5.

- Item 5 - Toyota OEM parts @ 25% discount.

3. ATLANTIC FORD TRUCK SALES, INC.  
2565 WEST STATE ROAD 84  
FORT LAUDERDALE, FL 33312  
OWNER: PHILIP S. MAAS, PRESIDENT

Highest Discount: Item 13.

Second Highest Discount: Items 8, 9, 14, 21, 27 and 28.

Third Highest Discount: Items 2, 7, 15 and 26.

Discount and Labor Rate: Items 2, 7, 8, 9, 13, 14, 15, 21, 26 and 28.

- Item 2 - Blue Bird Bus OEM parts @ 5% discount.  
Labor rate @ \$90 per hour.
- Item 7 - Ford Auto Truck OEM parts @ 25% discount.  
Labor rate @ \$90 per hour.

- Item 8 - Freightliner Heavy Duty Truck OEM parts @ 20% discount.  
Labor rate @ \$90 per hour.
- Item 9 - Freightliner/Thomas Buses OEM parts @ 20% discount.  
Labor rate @ \$90 per hour.
- Item 13 - Caterpillar Engine OEM parts @ 20% discount.  
Labor rate @ \$90 per hour.
- Item 14 - Cummins Diesel OEM parts @ 20% discount.  
Labor rate @ \$90 per hour.
- Item 15 - Detroit Diesel OEM parts @ 20% discount.  
Labor rate @ \$90 per hour.
- Item 21 - Detroit-Allison OEM parts @ 10% discount.  
Labor rate @ \$90 per hour.
- Item 26 - Carrier Air Conditioning OEM parts (school buses) @ 20% discount.  
Labor rate @ \$90 per hour.
- Item 27 - MCC (Mobile Climate Control air conditioners) OEM parts @ 5% discount.
- Item 28 - ACC (Automotive Climate Control) for school buses OEM parts @ 10% discount.  
Labor rate @ \$90 per hour.

- 4. AUTO NATION USA OF PERRINE, INC.  
D.B.A. MAROONE NISSAN OF KENDALL  
17305 SOUTH DIXIE HIGHWAY  
KENDALL, FL 33157  
OWNER: MICHAEL E. MAROONE, PRESIDENT

Highest Discount: Item 4.

Highest Discount and Labor Rate: Item 4.

- Item 4 - Nissan OEM parts @ 25% discount.  
Labor rate @ \$75 per hour.

- 5. BULL MOTORS, LLC  
D.B.A. MAROONE FORD OF MIAMI  
16800 N.W. 57 AVENUE  
MIAMI, FL 33015  
OWNER: MICHAEL E. MAROONE, PRESIDENT

Highest Discount: Item 7.

Highest Discount and Labor Rate: Item 7.

Item 7 - Ford Auto and Truck OEM parts @ 20% discount.  
Labor rate @ \$75 per hour.

6. FLORIDA DETRIOT DIESEL-ALLISON  
2277 N.W. 14 STREET  
MIAMI, FL 33125  
OWNER: OSVALDO J. MARCHANTE, C.E.O.

Highest Discount: Items 2, 3, 8, 9, 11, 12 and 20.

Second Highest Discount: Item 15.

Third Highest Discount: Item 16.

Discount and Labor Rate: Items 2, 3, 8, 9, 11, 12, 15, 16 and 20.

Item 2 - Blue Bird Bus OEM parts @ 45% discount.  
Labor rate @ \$92 per hour.

Item 3 - Dodge/Jeep/Chrysler/Mercedes-Benz OEM parts  
@ 45% discount.  
Labor rate @ \$92 per hour.

Item 8 - Freightliner Heavy Duty Truck OEM parts @ 45%  
discount.  
Labor rate @ \$92 per hour.

Item 9 - Freightliner/Thomas Buses OEM parts @ 45%  
discount.  
Labor rate @ \$92 per hour.

Item 11 - International/Navistar Heavy Duty Truck and  
Buses OEM parts @ 45% discount.  
Labor rate @ \$92 per hour.

Item 12 - Integrated Coach (IC) Buses OEM parts @ 45%  
discount.  
Labor rate @ \$92 per hour.

Item 15 - Detroit Diesel OEM parts @ 25% discount.  
Labor rate @ \$92 per hour.

Item 16 - Allison Transmission OEM parts @ 15% discount.  
Labor rate @ \$92 per hour.

Item 20 - Integrated Coach (IC) Buses OEM parts @ 45%  
discount.  
Labor rate @ \$92 per hour.

7. FLORIDA TRANSPORTATION SYSTEMS, INC.  
7703 INDUSTRIAL LANE  
TAMPA, FL 33637-6775  
OWNER: CHRISTOPHER A. RUSTMAN, PRESIDENT

Highest Discount: Items 22, 23, 26, 27 and 28.

Second Highest Discount: Item 2.

Discount and Labor Rate: Items 2, 22, 23, 26, 27 and 28.

- Item 2 - Blue Bird Bus OEM parts @ 12% discount  
Labor rate @ \$80 per hour.
- Item 22 - Braun Lifts and Equipment OEM parts @ 15% discount.  
Labor rate @ \$80 per hour.
- Item 23 - Ricon Lifts and Equipment OEM parts @ 15% discount.  
Labor rate @ \$80 per hour.
- Item 26 - Carrier Air Conditioning OEM parts (School buses) @ 23% discount.  
Labor rate @ \$80 per hour.
- Item 27 - MCC (Mobile Climate Control air conditioners) OEM parts @ 12% discount.  
Labor rate @ \$80 per hour.
- Item 28 - ACC (Automotive Climate Control) for school buses OEM parts @ 12% discounts.  
Labor rate @ \$80 per hour.

8. MAROONE CHEVROLET, LLC  
D.B.A. MAROONE AUTO PLAZA  
8600 PINES BOULEVARD  
PEMBROKE PINES, FL 33024  
OWNER: MICHAEL E. MAROONE, PRESIDENT

Second Highest Discount: Items 6 and 10.

Discount and Labor Rate: Items 6 and 10.

- Item 6 - Chevrolet Auto and Truck OEM parts @ 30% discount.  
Labor rate @ \$75 per hour.
- Item 10 - GMC Truck OEM parts @ 30% discount.  
Labor rate @ \$75 per hour.

9. MAROONE DODGE, LLC  
D.B.A. MAROONE DODGE OF MIAMI  
21151 N.W. 2 AVENUE  
MIAMI, FL 33169  
OWNER: MICHAEL E. MAROONE, PRESIDENT

Second Highest Discount: Item 3.  
Highest Discount and Labor Rate: Item 3.

Item 3 - Dodge/Jeep/Chrysler/Mercedes-Benz OEM parts  
@ 25% discount.  
Labor rate @ \$75 per hour.

10. PALMETTO FORD TRUCK SALES, INC.  
7245 N.W. 36 STREET  
MIAMI, FL 33166  
OWNER: ROBERT G. YGLESIAS, PRESIDENT

Highest Discount: Items 7, 14, 15 and 21.  
Second Highest Discount: Item 13.  
Discount and Labor Rate: Items 7, 13, 14, 15 and 21.

Item 7 - Ford Auto and Truck OEM parts @ 26% discount.  
Labor rate @ \$78.40 per hour.  
Item 13 - Caterpillar Engine OEM parts @ 17% discount.  
Labor rate @ \$82 per hour.  
Item 14 - Cummins Diesel OEM parts @ 30% discount.  
Labor rate @ \$82 per hour.  
Item 15 - Detroit Diesel OEM parts @ 30% discount.  
Labor rate @ \$82 per hour.  
Item 21 - Detroit-Allison OEM parts @ 30% discount.  
Labor rate @ \$82 per hour.

11. PITTS ENGINE AND TRANSMISSION, INC.  
7390 N.W. 43 STREET  
MIAMI, FL 33166  
OWNER: CARL M. PITTS, PRESIDENT

Second Highest Discount: Item 16.  
Highest Discount and Labor Rate: Item 16.

Item 16 - Allison Transmission OEM parts @ 30% discount.  
Labor rate @ \$80 per hour.

12. RECHTIEN INTERNATIONAL TRUCKS, INC.  
7227 N.W. 74 AVE  
MIAMI, FL 33166  
OWNER: RICHARD C. RECHTIEN, DEALER PRINCIPAL

Second Highest Discount: Items 11 and 26.

Third Highest Discount: Items 13 and 14.

Discount and Labor Rate: Items 11, 13, 14 and 26.

Item 11 - International/Navistar Heavy Duty Truck and  
Buses OEM parts @ 25 % discount.

Labor rate @ \$80 per hour.

Item 13 - Caterpillar Engine OEM parts @ 15% discount.

Labor rate @ \$80 per hour.

Item 14 - Cummins Diesel OEM parts @ 15% discount.

Labor rate @ \$80 per hour.

Item 26 - Carrier Air Conditioning OEM parts (school  
buses) @ 22% discount.

Labor rate @ \$80 per hour.

13. TAMIAMI AUTOMOTIVE GROUP, INC.  
8250 S.W. 8 STREET  
MIAMI, FL 33144-4212  
OWNER: CARLOS PLANAS, DEALER PRINCIPAL

Third Highest Discount: Item 3.

Highest Discount and Labor Rate: Item 3.

Item 3 - Dodge/Jeep/Chrysler/Mercedes-Benz OEM parts  
@ 20% discount.

Labor rate @ \$62.32 per hour.

14. Reject Items 1, 17, 18, 19, 24 and 25.

OSP/lja