

Business Operations  
Ofelia San Pedro, Deputy Superintendent

**SUBJECT:           AWARD BID NO. 073-EE01 – CAFETERIA BOOTHS AND  
TABLES, SEATS AND MISCELLANEOUS ITEMS**

**COMMITTEE:       INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS**

The purpose of this bid, opened on July 28, 2005, is to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of cafeteria booths and tables, seats and miscellaneous items, for the Department of Food and Nutrition. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 41 vendors sent bid forms or card notices of this advertised bid, 7 responded, with 2 bids meeting specifications and 5 no bids.

Benchmarking was completed against Broward and Hernando Counties and the District's prices were found to be lower.

Fund Source  
Various

M/WBE Eligibility  
None

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 073-EE01 – CAFETERIA BOOTHS AND TABLES, SEATS AND MISCELLANEOUS ITEMS, to purchase, at firm unit prices, quantities, as may be required, of cafeteria booths and tables, seats and miscellaneous items, for the Department of Food and Nutrition, during the term of the bid, effective October 19, 2005, through April 18, 2007, as follows:

1. NEWTON SEATING COMPANY, INC.  
P.O. BOX 2858  
JACKSONVILLE, FL 32203 ESTIMATE \$4,536,403.70  
OWNER: MICHAEL C. BATES, PRESIDENT

**Contoured Booth (Tables and Seats), Wall and Island Style**

Total Low Unit Price: Items 1A through 1G.

- Item 1A - Seats four, 24" x 44" tabletop, wall style @ \$742.07 each.  
Item 1B - Seats two, 24" x 23" tabletop, wall style @ \$626.76 each.  
Item 1C - Seats six, 24" x 59" tabletop, wall style @ \$864.10 each.  
Item 1D - Seats four, 24" x 42" tabletop, island style @ \$733.12 each.  
Item 1E - ADA compliant, 30" x 44" tabletop, island style @ \$679.38 each.  
Item 1F - ADA compliant, 30" x 44" tabletop, wall style @ \$687.22 each.  
Item 1G - ADA compliant, 30" x 59" tabletop, wall style @ \$781.25 each.

**Modular Molded Booth (Tables and Seats) Wall and Island Style**

Total Low Unit Price: Items 2A through 2N.

- Item 2A - Seats two, 24" x 23", tabletop, wall style @ \$786.85 each.  
Item 2B - Seats two, 24" x 23" tabletop, wall style, double-bench seat @ \$848.42 each.  
Item 2C - Seats four, 24" x 42" tabletop, wall style, single-bench seat @ \$869.69 each.  
Item 2D - Seats four, 24" x 42" tabletop, wall style, double-bench seat @ \$1,044.34 each.  
Item 2E - Seats six, 24" x 59" tabletop, wall style, single-bench seat @ \$991.72 each.  
Item 2F - Seats six, 24" x 59" tabletop, wall style, double-bench seat @ \$1,288.39 each.  
Item 2G - Seats four, 24" x 42" tabletop, island style, single-bench seat @ \$905.52 each.

- Item 2H - Seats four, 24" x 42" tabletop, island style, double-bench seat @ \$1,079.04 each.
- Item 2I - ADA compliant, seats four, 30" x 42" tabletop, island style, single-bench seat @ \$934.63 each.
- Item 2J - ADA compliant, seats four, 30" x 42" tabletop, double-bench seat, island style @ \$1,109.27 each.
- Item 2K - ADA compliant, seats four, 30" x 42" tabletop, single-bench seat, wall style @ \$943.58 each.
- Item 2L - ADA compliant, seats four, 30" x 42" tabletop, double-bench seat, wall style @ \$1,117.10 each.
- Item 2M - ADA compliant, seats four, 30" x 47" tabletop, single-bench seat, wall style @ \$991.72 each.
- Item 2N - ADA compliant, seats four, 30" x 47" tabletop, double-bench seat, wall style @ \$1,212.26 each.

**Cluster Seating (Tables and Seats), Wall and Island Style**

Total Low Unit Price: Items 3A through 3F.

- Item 3A - Seats four, 24" x 44" tabletop, island style @ \$1,127.18 each.
- Item 3B - Seats four, 36" x 36" tabletop, square, island style @ \$1,180.92 each.
- Item 3C - Seats four, 40" diameter tabletop, round, island style @ \$1,262.64 each.
- Item 3D - Seats six, 60" diameter tabletop, round, island style @ \$1,990.31 each.
- Item 3E - Seats eight, 24" x 96" tabletop, island style @ \$2,089.95 each.
- Item 3F - ADA compliant, 30" x 44" tabletop @ \$893.20 each.

**Miscellaneous Items and Replacement Units**

Low Unit Price: Items 4, 5, 9, 16, 17, 23, 24, 25, 26, 27, 28, 29, 30, 37, 40, 41 and 42.

- Item 4 - Trash disposal unit, 23" x 23" x 41-1/2" @ \$454.89 each.
- Item 5 - Custom tabletop logo @ \$162.33 each.
- Item 9 - Booth seating, island style, for use on 42", 44" and 47" seats @ \$506.31 each.

- Item 16 - Six-seat, round frame, cluster seating, Jupiter, freestanding @ \$513.03 each.
- Item 17 - Eight-seat, island frame, cluster seating, Jupiter, freestanding @ \$425.71 each.
- Item 23 - Single-bench seating, colourcourt, 23" seat @ \$395.03 each.
- Item 24 - Double-bench seating, colourcourt, 23" seat @ \$476.61 each.
- Item 25 - Single-bench seating, colourcourt, 42" seat @ \$444.29 each.
- Item 26 - Double-bench seating, colourcourt, 42" seat @ \$637.81 each.
- Item 27 - Single-bench seating, colourcourt, 59" seat @ \$492.43 each.
- Item 28 - Double-bench seating, colourcourt, 59" seat @ \$809.10 each.
- Item 29 - Single-bench seating, colourcourt, 47" seat @ \$464.44 each.
- Item 30 - Double-bench seating, colourcourt, 47" seat @ \$704.98 each.
- Item 37 - Laminate tabletop, dur-a-edge, 30" x 59" @ \$246.66 each.
- Item 40 - Laminate tabletop, dur-a-edge, 24" x 96" @ \$320.55 each.
- Item 41 - Laminate tabletop, dur-a-edge, 60" round @ \$460.49 each.
- Item 42 - Laminate tabletop, dur-a-edge, 40" round @ \$284.72 each.
- Item 44 - Balance of line @ 31.5%.

2. SCHOOL SPECIALTY, INC.  
 100 PARAGON PARKWAY  
 MANSFIELD, OH 44903 ESTIMATE \$124,906.25  
 OWNER: SCOTT KURTZMAN, ASSISTANT SECRETARY

**Replacement Units**

Low Unit Price: Items 6, 7, 8, 10, 11, 12, 13, 14, 15, 18, 19, 20, 21, 22, 31, 32, 33, 34, 35, 36, 38, 39 and 43.

- Item 6 - Booth seating, wall style, for use on 42", 44" and 47" seats @ \$211.25 each.

- Item 7 - Booth seating, wall style, for use on 23" seats @ \$196.25 each.
- Item 8 - Booth seating, wall style, for use on 59" seats @ \$260 each.
- Item 10 - Booth seating, island style, for use on 42", 44" and 47" seats @ \$283.75 each.
- Item 11 - Booth seating, wall style, for use on 42", 44" and 47" seats @ \$295 each.
- Item 12 - Booth seating, wall style, for use on 59" seats @ \$327.50.
- Item 13 - Four-seat, island frame, cluster seating, Jupiter, freestanding @ \$231.25 each.
- Item 14 - Four-seat, square frame, cluster seating, Jupiter, freestanding @ \$283.75 each.
- Item 15 - Four-seat, round frame, cluster seating, Jupiter, freestanding @ \$283.75 each.
- Item 18 - Two-seat, ADA frame, cluster seating, Jupiter, freestanding @ \$317.50 each.
- Item 19 - Booth seating, contour, 44" seat @ \$143.75 each.
- Item 20 - Booth seating, contour, 23" seat @ \$102.50 each.
- Item 21 - Booth seating, contour, 59" seat @ \$176.25 each.
- Item 22 - Booth seating, contour, 42" seat @ \$136.25 each.
- Item 31 - Cluster seating, chair head @ \$182.50 each.
- Item 32 - Laminate tabletop, dur-a-edge, 24" x 44" @ \$191.25 each.
- Item 33 - Laminate tabletop, dur-a-edge, 24" x 23" @ \$158.75 each.
- Item 34 - Laminate tabletop, dur-a-edge, 24" x 59" @ \$213.75 each.
- Item 35 - Laminate tabletop, dur-a-edge, 24" x 42" @ \$181.25 each.
- Item 36 - Laminate tabletop, dur-a-edge, 30" x 44" @ \$210 each.
- Item 38 - Laminate tabletop, dur-a-edge, 30" x 42" @ \$200 each.
- Item 39 - Laminate tabletop, dur-a-edge, 30" x 47" @ \$212.50 each.
- Item 43 - Laminate tabletop, dur-a-edge, 36" x 36" @ \$197.50 each.

3. Authorize Procurement Management Services to purchase up to the total estimated amount of \$4,661,309.95.

OSP/lja