

October 6, 2004

Business, Operations, Finance and Construction
Ofelia San Pedro, Deputy Superintendent

**SUBJECT: AWARD BID NO. 003-EE06 – AIR-CONDITIONING EQUIPMENT
AND PARTS, CATALOG DISCOUNT**

COMMITTEE: BUSINESS AND FINANCIAL SERVICES

The purpose of this bid, opened on August 10, 2004, is to establish a contract, at fixed manufacturer percentage discounts, to purchase, air-conditioning equipment and control parts, for Maintenance Operations. This is a term bid which states that the Board may purchase, quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 223 vendors sent bid forms or card notices of this advertised bid, 15 responded, with 13 bids meeting specifications and 2 non responsive bids.

This bid establishes a list of approved vendors, who have documented the appropriate certification for the various manufacturers of air-conditioning equipment at the schools. Quotes will be requested from all approved vendors, as required, and the discounts verified prior to each purchase.

Fund Source
0100 - General

M/WBE Eligibility
Hispanic Female

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 003-EE06 – AIR-CONDITIONING EQUIPMENT AND PARTS, CATALOG DISCOUNT, to purchase, at fixed manufacturer percentage discounts, air-conditioning equipment and control parts, for Maintenance Operations, during the term of the bid, effective October 20, 2004, through October 19, 2005, as follows:

AWARDED MANUFACTURERS

1. DESIGN CONTROLS, INC.
730 EAST PROSPECT ROAD
OAKLAND PARK, FL 33334
OWNER: RAYMOND LIOTTA, PRESIDENT

Barber Coleman - 57%.

Furnas - 25%.

Honeywell - 55%.

Johnson Control - 55%.

Kreuter - 50%.

Robert Shaw - 55%.

Siemens - 55%.

2. ECONOMIC ELECTRIC MOTORS
4075 N.W. 79 AVENUE
MIAMI, FL 33166
OWNER: ALLEN ALAVI, PRESIDENT

Diversitech - 65%.

Fasco - 50%.

General Electric - 30%.

Lau - 50%.

Marathon - 40%.

Parker - 30%.

Witt - 50%.

A O Smith - 45%.

Leeson - 45%.

Grasslin Controls - 50%.

White-Rodgers - 55%.

3. FILTERS USA, LLC
7225 N.W. 68 STREET, SUITE #1
MIAMI, FL 33166
OWNER: SERGIO SANCHEZ, MANAGER

Indigo - 49%.

4. FLORIDA BEARINGS, INC.
3164 NORTH MIAMI AVENUE
MIAMI, FL 33127
OWNER: PATTI MARCHETTI, SECRETARY

Baldor - 50%.
Browning - 50%.
SKF - 50%.
Chicago Rawhide - 50%.
MRC - 50%.
Carlise - 50%.
Power Drive - 50%.
Loctite - 30%.

5. MIDWAY ELECTRICAL SUPPLIES, INC.
D.B.A. JOHNSTONE SUPPLY
150 N.W. 176 STREET
MIAMI, FL 33169
OWNER: MARK HICKS, PRESIDENT

Carrier - 10%.
Diversitech - 25%.
Dwyer - 5%.
Emerson - 25%.
Fasco - 25%.
Honeywell - 20%.
J.B. Industries - 20%.
Johnson Controls - 25%.
Lau - 30%.
Paragon - 30%.
Parker - 30%.
PSG Industries - 5%.
Ranco - 25%.
Ritchie - 20%.
Robert Shaw - 25%.

6. MCQUAY INTERNATIONAL
D.B.A. MCQUAY SERVICE
3540 WEST PROSPECT ROAD, SUITE 201
FORT LAUDERDALE, FL 33309
OWNER: HO NYUK CHOY

McQuay - 10%.

7. MIAMI BEARING SERVICE, INC.
3701 N.W. 32 AVENUE
MIAMI, FL 33142
OWNER: PATTI MARCHETTI, SECRETARY

Baldor - 50%.
Browning - 50%.
Carlisle Dayco - 50%.
SKF - 50%.
MRC - 50%.
Power Drive - 50%.
Chicago Rawhide - 30%.
Loctite - 25%.

8. P.E.C.O. ENTERPRISES, INC.
2400 WEST 84 STREET, SUITE 12
HIALEAH, FL 33016
OWNER: MERCEDES HERMIDA, PRESIDENT (HF)

Evapco - 10%.

9. REEVE AIR CONDITIONING, INC.
2501 SOUTH PARK ROAD
HALLANDALE, FL 33009
OWNER: STEPHEN REEVE, PRESIDENT

Friedrich - 30%.

10. MAEGHER CORPORATION
D.B.A. TECHNICO
3900 N.W. 49 STREET
TAMARAC, FL 33309
OWNER: MICHAEL MAHER, PRESIDENT

Asco -15%.
Barber Coleman - 55%.
Bell Gossett - 25%.
Beckett - 50%.
Diversitech - 50%.
Dwyer - 0%.
Fireye - 20%.
Grundfos - 30%.
Honeywell - 55%.
ITT General - 15%.
Marsh - 50%.
McDonnell Miller - 20%.
Ranco - 60%.
Robert Shaw - 60%.
Watts - 20%.
Armstrong - 30%.

11. TRANE, A DIVISION OF AMERICAN STANDARD, INC.
2660 N.W. 89 COURT
MIAMI, FL 33172-1616
OWNER: FRED POSES, PRESIDENT

Trane - 40%.
Jason - 30%.
EMI -55%.
Belimo - 45%.

12. YORK INTERNATIONAL CORPORATION
15712 S.W. 41 STREET, SUITE 10
DAVIE, FL 33331
OWNER: IAIN CAMPBELL, PRESIDENT

York - 15%.

13. W.W. GRAINGER, INC.
2255 N.W. 89 PLACE
MIAMI, FL 33172
OWNER: RICHARD KEYSER, C.E.O./PRESIDENT

Atco - 10%.
Bell Gossett - 10%.
Becket - 10%.
Bussman - 10%.
Dwyer - 10%.
Friedrich - 10%.
Grundfos - 10%.
Hankison - 10%.
Hays - 10%.
Honeywell - 10%.
J.B. Industries - 10%.
Marsh - 10%.
Nashua - 10%.
Paragon - 10%.
Ranco - 10%.
Robert Shaw - 10%.
Square D - 10%.
Vulcan - 10%.
Cozy - 10.
Oasis - 10%.
Forane - 10%.

14. Authorize Procurement Management Services to purchase up to the total estimated amount of \$600,000.

OSP/lja