

Business, Operations, Finance and Construction  
Ofelia San Pedro, Deputy Superintendent

**SUBJECT:           AWARD BID NO.   058-DD01 -- ARMED AND UNARMED  
                          SECURITY GUARD**

**COMMITTEE:       BUSINESS AND FINANCIAL SERVICES**

The purpose of this bid, opened on May 6, 2004, is to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of estimated requirements for armed and unarmed security guards, for various schools and departments. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 100 vendors sent bid forms or card notices of this advertised bid, 23 responded, with 9 regular bids and 14 non-responsive bids.

Staff prepared an agenda item for the June 16, 2004, Board meeting, which was withdrawn on June 10, 2004, in order to resolve three protests from vendors not recommended for award as the primary vendors.

The Senior Assistant School Board Attorney and Procurement staff met with each vendor to discuss the merits of the individual protest.

- Trinity Security was deemed non-responsive due to its failure to meet the minimum eligibility hours. The company was unable to provide sufficient documentation to change the original assessment of non-responsiveness.
- Pentagon Security was deemed non-responsive. A principal in Pentagon Security was also a principal in Pentagon Healthcare Services. This company was defaulted by the School Board for non-performance and failed to seek reinstatement as a responsible vendor. Documentation of the decision rendered by the Contractor Responsibility Committee was provided to the vendor, as well as the Board item terminating the contract and imposing the default provisions.
- Corporate Protection Security protested the financial stability of another vendor, Central Security. This protest concerned a performance issue, not a responsiveness issue, and Corporate Protection Security was so advised.

In addition, the following vendors were declared non-responsive for the following reasons (not all vendors bid lower than the recommended vendor):

- Art Hall - No detailed copy of proposed training program was submitted with bid.
- Central Security - No detailed copy of proposed training program was submitted with bid.
- Capital International - No detailed copy of proposed training program was submitted with bid.  
No "B" security agency license was submitted with bid.  
No "MB" manager of agency license was submitted with bid.  
No "G" firearm permit license was submitted with bid.
- Alexandre Cleavens - No detailed copy of proposed training program was submitted with bid.  
No "B" security agency license was submitted with bid.  
No "MB" manager of agency license was submitted with bid.  
No "D" firearm permit license was submitted with bid.  
No "G" firearm permit license was submitted with bid.  
No 300 hours per week of Level "A" and Level "B" guard service maintained for two years.
- Delad Security - Vendor listed on the suspended vendors listing.
- Gabriel - No detailed copy of proposed training program was submitted with bid.
- Kemp Security - No detailed copy of proposed training program was submitted with bid.
- Kent Security - No "G" firearm permit license was submitted with bid.
- Las Top - No detailed copy of proposed training program was submitted with bid.  
No "B" security agency license was submitted with bid.  
No "MB" manager of agency license was submitted with bid.  
No "D" Security officer license was submitted with bid.  
No "G" firearm permit license was submitted with bid.

- Miler Corp - No detailed copy of proposed training program was submitted with bid.  
No "D" security officer license was submitted with bid.  
No "G" firearm permit license was submitted with bid.
- Pentagon - Vendor listed on the suspended vendors listing.
- Ayodele W. Aina/Top Hat Security - No detailed copy of proposed training program was submitted with bid.
- Trinity Security - No detailed copy of proposed training program was submitted with bid.  
No "MB" manager of agency license was submitted with bid.  
No 300 hours per week of Level "A" and Level "B" guard service maintained for two years.
- Union Security - No detailed copy of proposed training program was submitted with bid.  
No "B" security agency license was submitted with bid.  
No "MB" manager of agency license was submitted with bid.  
No "D" security officer license was submitted with bid.  
No "G" firearm permit license was submitted with bid.

This item was presented to the Business and Financial Services Committee on August 16, 2004. After some discussion, the item was subsequently withdrawn, to determine whether services could be handled by the District for further evaluation. The Chief of Police reviewed the scope and nature of these services and has determined that M-DCPS Police Department cannot assume these services at this time.

Fund Source  
Various

M/WBE Eligibility  
African American Male - No Dollar Amount  
Hispanic Female - No Dollar Amount

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 058-DD01 – **ARMED AND UNARMED SECURITY GUARDS**, to purchase, at firm unit prices, quantities, as may be required, of estimated requirements for armed and unarmed security guards, for various schools and departments, during the term of the bid, effective November 30, 2004, through November 29, 2006, as follows:

**PRIMARY**

1. **CORPORATE PROTECTION SECURITY GROUP, INC.**  
2510 N.W. 97 AVENUE, SUITE 100  
MIAMI, FL 33172 ESTIMATE \$6,840,667.80  
OWNER: JULIAN DAVID GONZALEZ, PRESIDENT

Total Low Unit Price Meeting Specifications: Items 1A, 1B, 1C, 2A, 2B, 2C, 3A, 3B, 3C, 4A, 4B, 4C, 5A, 5B and 5C.

**GROUP I**

Item 1A - Armed security guard, level A @ \$13.64 per hour.  
Item 1B - Armed security guard, level B @ \$11.74 per hour.  
Item 1C - Unarmed security guard @ 10.24 per hour.

**GROUP II**

Item 2A - Armed security guard, level 0A @ \$13.64 per hour.  
Item 2B - Armed security guard, level B @ \$11.74 per hour.  
Item 2C - Unarmed security guard @ 10.24 per hour.

**GROUP III**

Item 3A - Armed security guard, level A @ \$13.64 per hour.  
Item 3B - Armed security guard, level B @ \$11.74 per hour.  
Item 3C - Unarmed security guard @ 10.24 per hour.

**GROUP IV**

Item 4A - Armed security guard, level A @ \$13.64 per hour.  
Item 4B - Armed security guard, level B @ \$11.74 per hour.  
Item 4C - Unarmed security guard @ 10.24 per hour.

**GROUP V**

Item 5A - Armed security guard, level A @ \$13.64 per hour.  
Item 5B - Armed security guard, level B @ \$11.74 per hour.  
Item 5C - Unarmed security guard @ 10.24 per hour.

**FIRST ALTERNATE**

2. **BAYUS SECURITY SERVICES, INC.**  
6600 N.W. 27 AVENUE, NO. 207  
MIAMI, FL 33147  
OWNER: OLALEKAN SHOKUNBI, PRESIDENT (AM)

Total Low Unit Price Meeting Specifications: Items 1A, 1B, 1C, 2A, 2B, 2C, 3A, 3B, 3C, 4A, 4B, 4C, 5A, 5B and 5C.

**GROUP I**

Item 1A - Armed security guard, level A @ \$13.69 per hour.  
Item 1B - Armed security guard, level B @ \$12.18 per hour.  
Item 1C - Unarmed security guard @ 10.85 per hour.

**GROUP II**

Item 2A - Armed security guard, level A @ \$13.69 per hour.  
Item 2B - Armed security guard, level B @ \$12.18 per hour.  
Item 2C - Unarmed security guard @ 10.85 per hour.

**GROUP III**

Item 3A - Armed security guard, level A @ \$13.69 per hour.  
Item 3B - Armed security guard, level B @ \$12.18 per hour.  
Item 3C - Unarmed security guard @ 10.85 per hour.

**GROUP IV**

Item 4A - Armed security guard, level A @ \$13.69 per hour.  
Item 4B - Armed security guard, level B @ \$12.18 per hour.  
Item 4C - Unarmed security guard @ 10.85 per hour.

**GROUP V**

Item 5A - Armed security guard, level A @ \$13.69 per hour.  
Item 5B - Armed security guard, level B @ \$12.18 per hour.  
Item 5C - Unarmed security guard @ 10.85 per hour.

**SECOND ALTERNATE**

3. **VANGUARD SECURITY**  
10145 N.W. 19 STREET  
MIAMI, FL 33172  
OWNER: REBECCA L. SHOPAY (HF)  
EXECUTIVE VICE PRESIDENT

Total Low Unit Price Meeting Specifications: Items 1A, 1B, 1C, 2A, 2B, 2C, 5A, 5B and 5C.

**GROUP I**

Item 1A - Armed security guard, level A @ \$14.59 per hour.  
Item 1B - Armed security guard, level B @ \$12.57 per hour.  
Item 1C - Unarmed security guard @ \$10.80 per hour.

**GROUP II**

Item 2A - Armed security guard, level A @ \$14.59 per hour.  
Item 2B - Armed security guard, level B @ \$12.57 per hour.  
Item 2C - Unarmed security guard @ \$10.80 per hour.

**GROUP V**

Item 5A - Armed security guard, level A @ \$13.68 per hour.  
Item 5B - Armed security guard, level B @ \$12.74 per hour.  
Item 5C - Unarmed security guard @ \$10.66 per hour.

4. **SSA SECURITY, INC.**  
D.B.A SECURITY SERVICES OF AMERICA  
3399 N.W. 72 AVENUE, SUITE 212  
MIAMI, FL 33122  
OWNER: JAMES C. STEVENS, PRESIDENT

Total Low Unit Price Meeting Specifications: Items 3A, 3B, 3C, 4A, 4B and 4C.

**GROUP III**

Item 3A - Armed security guard, level A @ \$14.85 per hour.  
Item 3B - Armed security guard, level B @ \$13.18 per hour.  
Item 3C - Unarmed security guard @ \$11.45 per hour.

GROUP IV

Item 4A - Armed security guard, level A @ \$14.85 per hour.  
Item 4B - Armed security guard, level B @ \$13.18 per hour.  
Item 4C - Unarmed security guard @ \$11.45 per hour.

5. Authorize Procurement Management Services to purchase up to the total estimated amount of \$6,840,667.80.

OSP/lja