

August 24, 2005

Business Operations
Ofelia San Pedro, Deputy Superintendent

**SUBJECT: BALANCE AWARD BID NO. 082-EE01 – FURNITURE: TABLES,
BOOK DISPLAYERS AND LECTERNS**

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS

The purpose of this bid, opened on April 19, 2005, is to purchase, at firm unit prices, quantities, as may be required, of furniture: tables, book displayers and lecterns, for various locations. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 39 vendors sent bid forms or card notices of this advertised bid, 19 responded, with 15 regular bids and 4 no bids.

Benchmarking was completed comparing pricing with Palm Beach County, Broward County and Pinellas County School Districts. However, the contracts were awarded in 2004, and are not representative of the current market. Vendors have indicated that pricing to all entities will increase on future bids.

Items 2, 4A, 4B, 5 through 8B, 20A, 20B and 21, were awarded by the Board on June 15, 2005, for an estimated expenditure amount of \$190,232.60.

Fund Source
0100 - General

M/WBE Eligibility
None

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **BALANCE AWARD** Bid No. 082-EE01 – FURNITURE: TABLES, BOOK DISPLAYERS AND LECTERNS, to purchase, at firm unit prices, quantities, as may be required, of furniture: tables, book displayers and lecterns, for various locations, during the term of the bid, effective September 7, 2005, through December 14, 2006, as follows:

1. MOULTRIE POST FORM, INC.
P.O. BOX 459
MOULTRIE, GA 31776 ESTIMATE \$120,343.40
OWNER: ROBERT D. WYNN, PRESIDENT.

Low Unit Price: Items 1 and 3.

- Item 1 - Table, classroom (minimum order 1-25) @
\$83.15 each.
Item 3 - Table, student center kidney shape
(minimum order 1-25) @ \$135.31.

Total Low Group Price: Items 9 through 9B.

- Item 9A - Table, adjustable (minimum order 1-25) @
\$93.63 each.
Item 9B - Table, adjustable (minimum order 100 or
more) @ \$93.63 each.
Item 21 - Balance of Distributor's Line @ 0%.

2. PRISON REHABILITATION INDUSTRIES AND
DIVERSIFIED ENTERPRISES (PRIDE)
12424-28 STREET NORTH
ST. PETERSBURG, FL 33176 ESTIMATE \$34,400
OWNER: DAVID KNOERR, PRESIDENT

Low Unit Price: Items 12, 13 and 14.

- Item 12 - Stool, oak (minimum order 100 or more) @
\$43 each.
Item 13 - Stool (minimum order 50) @ \$45 each.
Item 14 - Stool (minimum order 50) @ \$41 each.
Item 21 - Balance of Distributor's Line @ 0%.

3. HIGH SMITH, INC.
5527 STATE ROAD 106
P.O. BOX 800
FORT ATKINSON, WI 53538 ESTIMATE \$21,084.30
OWNER: JON MORETIL, PRESIDENT

Total Low Group Price: Items 17 through 17C.

- Item 17A - Lectern, floor, standing (minimum order 1 to 5) @ \$120.60.
Item 17B - Lectern, floor, standing (minimum order 6-25) @ \$120.60.
Item 17C - Lectern, floor standing (minimum order 26 or more) @ \$ 120.60 each.

Total Low Group Price: Items 18 through 18B.

- Item 18A - Stool, step (minimum order 1 to 4) @ \$39.74 each.
Item 18B - Stool, step (minimum order 5 or more) @ \$39.74 each.
Item 21 - Balance of Distributor's Line @ 8%.

4. SCHOOL SPECIALTY, INC.
100 PARAGON PARKWAY
MANSFIELD, OH 44493 ESTIMATE \$8,080
OWNER: SCOTT KURTZMAN, PRESIDENT

Total Low Group: Items 19 through 21.

- Item 19A - Rocker, oak (minimum order 1 to 4) @ \$216.50.
Item 19B - Rocker, oak (minimum order 5 or more) @ \$150 each.
Item 21 - Balance of Distributor's Line @10%.

5. The award amount shall not exceed \$183,907.70.

OSP/lja