

August 27, 2004

Business, Operations, Finance and Construction  
Ofelia San Pedro, Deputy Superintendent

**SUBJECT:           AWARD BID NO. 121-DD10 – RECYCLING OF BALLASTS AND  
MERCURY-CONTAINING LAMPS**

**COMMITTEE:       BUSINESS AND FINANCIAL SERVICES**

The purpose of this bid, opened on August 17, 2004, is to establish a contract, at firm unit prices, for the purchase of recycling of ballasts and mercury-containing lamps, for the Division of Energy, Communications and Fiscal Management. This is a term bid which states that the Board may purchase quantities as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 16 vendors sent bid forms or card notices of this advertised bid, 4 responded, with 3 bids meeting specifications and 1 no bid.

Fund Source  
0100 - General

M/WBE Eligibility  
None

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 121-DD10 – RECYCLING OF BALLASTS AND MERCURY-CONTAINING LAMPS, to establish a contract, at firm unit prices, for the purchase of recycling of ballasts and mercury-containing lamps, for the Division of Energy, Communications and Fiscal Management, during the term of the bid, effective October 1, 2004, through September 30, 2006, as follows:

**PRIMARY**

1.     AERC.COM, INC., D.B.A. AERC RECYCLING SOLUTIONS  
      4317-J FORTUNE PLACE  
      WEST MELBOURNE, FL 32904           ESTIMATE \$31,930  
      OWNER: ROBERT LANDMESSER, CHAIRMAN

Total Low Unit Price: Items 1 through 7.

- Item 1 - Recycling of ballasts (Non-PCB) @ \$0.90 each.  
Item 2 - Recycling of ballasts (PCB) @ \$1.80 each.

- Item 3 - Recycling of straight fluorescent lamps, four feet or less @ \$0.20 each.
- Item 4 - Recycling of straight fluorescent lamps, greater than four feet @ \$0.30 each.
- Item 5 - Recycling of all other fluorescent lamps @ \$0.25 each.
- Item 6 - Recycling of high-intensity discharge and sodium vapor lamps @ \$0.80 each.
- Item 7 - Recycling of broken fluorescent lamps @ \$0.20 each.

**ALTERNATE**

- 2. ONYX SPECIAL SERVICES  
342 MARPAN LANE  
TALLAHASSEE, FL 32305  
OWNER: JEFF KIRK, OPERATIONS MANAGER

Second Total Low Unit Price: Items 1 through 7.

- Item 1 - Recycling of ballasts (Non-PCB) @ \$0.35 each.
  - Item 2 - Recycling of ballasts (PCB) @ \$1.20 each.
  - Item 3 - Recycling of straight fluorescent lamps, four feet or less @ \$0.20 each.
  - Item 4 - Recycling of straight fluorescent lamps, greater than four feet @ \$0.36 each.
  - Item 5 - Recycling of all other fluorescent lamps @ \$0.32 each.
  - Item 6 - Recycling of high-intensity discharge and sodium vapor lamps @ \$0.72 each.
  - Item 7 - Recycling of broken fluorescent lamps @ \$0.20 each.
- 3. Authorize Procurement Management Services to purchase up to the total estimated amount of \$31,930.

OSP/lja