

Business Operations  
Ofelia San Pedro, Deputy Superintendent

**SUBJECT:                    AWARD BID NO. 077-GG02 – CUSTODIAL CLEANING  
SUPPLIES**

**COMMITTEE:                INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS**

**LINK TO DISTRICT  
STRATEGIC PLAN: EVALUATE AND REDESIGN INTERNAL BUSINESS  
OPERATIONS**

The purpose of this bid, opened on May 24, 2007, is to purchase, at firm unit prices, quantities, as may be required, of custodial cleaning supplies, for Stores and Mail Distribution stock. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Eighteen (18) vendors responded to this advertised solicitation.

Benchmarking was completed against The School Board of Broward County, Florida, and the District's prices were found to be lower.

Identical prices were submitted on Item 11 – Bucket, plastic, by Ideal Supply, Inc., of Oakland Park, Florida, and Calico Industries, of Annapolis Junction, Maryland. The recommendation reflects the award of this tie low bid item to Ideal Supply, Inc., of Oakland Park, Florida (drug-free workplace and Broward County Minority Business Enterprise vendor), pursuant to Board Rule 6Gx13- 3C-1.061 -- Identical Prices -- Priorities for Award.

Inasmuch as all bids received for Item 6 - Dolly, bucket, did not meet specifications, the recommendation reflects that this item be rejected. Competitive prices will be solicited for this item, as the need arises, pursuant to Board Rule 6Gx13- 3C-1.111 -- Bidding Process -- Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

Fund Source  
0100 - General

M/WBE Eligibility  
Hispanic Female - \$104,592.96  
Hispanic Male - \$146,799.96

**RECOMMENDED:** That The School Board of Miami-Dade, County, Florida, **AWARD** Bid No. 077-GG02 – CUSTODIAL CLEANING SUPPLIES, to purchase, at firm unit prices, quantities, as may be required, of custodial cleaning supplies, for Stores and Mail Distribution stock, during the term of the bid, effective August 1, 2007, through September 30, 2008, as follows:

1. AFP INDUSTRIES, INC.  
7436 S.W. 48 STREET  
MIAMI, FL 33155 ESTIMATE \$104,592.96  
OWNER: VIVIAN C. CASTELLANOS, PRESIDENT (HF)

Low Bid: Items 5, 14, 22, 25, 26, 34 and 35.

Low Bid Meeting Specifications: Items 7 and 29.

- Item 5 – Can, step-on, disposal @ \$33.46 each.
- Item 7 – Doodle bug @ \$7.46 each.
- Item 14 – Waste basket @ \$6.18 each.
- Item 22 – Soap, pumice bar @ \$26.68 per case.
- Item 25 – Receptacle, waste, 32-gallon capacity @ \$16.17 each.
- Item 26 – Receptacle, waste, 44-gallon capacity @ \$19.14 each.
- Item 29 – Wringer, small @ \$23.46 each.
- Item 34 – Dolly, conversion, self-locking @ \$17.46 each.
- Item 35 – Dispenser, paper towel @ \$7.47 each.

2. CALICO INDUSTRIES, INC.  
9045 JUNCTION DRIVE  
ANNAPOLIS, MD 20701-2005 ESTIMATE \$124,060.71  
OWNER: FRANK JARET, CHAIRMAN OF THE BOARD

Low Bid: Items 3, 8, 10, 12, 16, 24, 32, 33 and 36.

Low Bid Meeting Specifications: Items 2, 17 and 30.

- Item 2 – Pads, carpet-scrubbing @ \$69.68 per case.
- Item 3 – Pads, commercial, soap-filled @ \$49.14 per case.
- Item 8 – Pan, dust @ \$1.79 each.
- Item 10 – Squeegee, floor @ \$7.73 each.
- Item 12 – Pads, stripping @ \$9.37 per case.
- Item 16 – Lid for 20-gallon receptacle @ \$3.13 each.
- Item 17 – Lid for 44-gallon receptacle @ \$7.18 each.

Item 24 – Cart, housekeeping @ \$67.62 each.  
Item 30 – Pads, scouring @ \$8.41 per case.  
Item 32 – Mop, toilet-bowl @ \$.38 each.  
Item 33 – Sponges, cellulose @ \$5.84 per case.  
Item 36 – Dispenser, paper-towel @ \$11.58 each.

3. DADE PAPER & BAG COMPANY  
9601 N.W. 112 AVENUE  
MIAMI, FL 33178 ESTIMATE \$7,924.80  
OWNER: LEONARD GENET, PRESIDENT

Low Unit Price: Items 18, 19 and 20.

Item 18 – Glove, cleaning, medium @ \$50.80 per dozen.  
Item 19 – Glove, cleaning, large @ \$50.80 per dozen.  
Item 20 – Glove, cleaning, extra large @ \$50.80 per dozen.

4. DAVIDA INTERNATIONAL, INC.  
8015 N.W. 64 STREET  
MIAMI, FL 33166 ESTIMATE \$64,997.60  
OWNER: BERTA SAVARIEGO, PRESIDENT (HM)

Only Bid Received: Item 1.

Low Unit Price: Items 21, 27 and 39.

Item 1 – Bag, paper @ \$68.80 per case.  
Item 21 – Handle, wall-brush @ \$7.15 each.  
Item 27 – Receptacle, waste, 55-gallon capacity @ \$33.14  
each.  
Item 39 – Handle, wall-brush @ \$6.89 each.

5. IDEAL SUPPLY, INC.  
4321 N.E. 12 TERRACE  
OAKLAND PARK, FL 33334 ESTIMATE \$81,802  
OWNER: JORGE F. MANRESA, PRESIDENT (HM)

Low Unit Price: Items 15, 23, 28, 31 and 37.

Low Unit Price Meeting Specifications: Items 9 and 38.

Tie Low Unit Price Meeting Specifications: Item 11.

Item 9 – Handle, floor-brush @ \$2.34 each.  
Item 11 – Bucket, plastic @ \$4.39 each.

Item 15 – Bag, vinyl @ \$12.85 each.  
Item 23 – Can, garbage @ \$11.81 each.  
Item 28 – Can, trash @ \$89.98 each.  
Item 31 – Pads, scouring @ \$7.78 per case.  
Item 37 – Gum remover @ \$32.04 per case.  
Item 38 – Broom, standard @ \$4.65 each.

6. MSC INDUSTRIAL SUPPLY  
2810 N.W. 79 AVENUE  
MIAMI, FL 33122 ESTIMATE \$1,003.20  
OWNER: DAVE SANDLER, C.E.O.

Low Unit Price: Item 4.

Item 4 – Cleaner, hand @ \$25.08 per case.

7. PYRAMID SCHOOL PRODUCTS  
6510 NORTH 54 STREET  
TAMPA, FL 33610-1908 ESTIMATE \$518.40  
OWNER: JOHN O. MILLER, VICE PRESIDENT

Low Unit Price Meeting Specifications: Item 13.

Item 13 – Handle, floor drain brush @ \$6.79 each.

8. Reject Item 6.
9. Authorize Procurement Management Services to purchase up to the total estimated amount of \$384,899.67.

OSP/lja