

Financial Affairs
Edward Marquez, Chief Financial Officer

SUBJECT: AWARD BID NO. 169-CC08 – PHYSICAL EDUCATION/ATHLETIC EQUIPMENT, SUPPLIES AND UNIFORMS - CATALOG DISCOUNT

COMMITTEE: BUSINESS AND FINANCIAL SERVICES

The purpose of this bid, opened on February 19, 2004, is to establish a contract, to purchase, at a firm educational discount, physical education/athletic equipment supplies and uniforms, for various schools and locations. This is a term bid which states that the Board may purchase quantities, as may be required, at a firm educational discount, but is not obligated to purchase any guaranteed amount. Of 49 vendors sent bid forms or card notices of this advertised bid, 18 responded, with 15 regular bids, 1 non-responsive bid and 2 no bids.

Fund Source
0100 - General

M/WBE Eligibility
None

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 169-CC08 – PHYSICAL EDUCATION/ATHLETIC EQUIPMENT, SUPPLIES AND UNIFORMS - CATALOG DISCOUNT, to purchase, at a firm educational discount, physical education/athletic equipment, supplies and uniforms, for various schools and locations, during the term of the bid, effective June 16, 2004, through June 15, 2006, as follows:

- Item 1 - Percent discount off catalog or price list using purchase orders.
- Item 2 - Percent discount off catalog or price list using purchase credit cards.

1. BIGGER FASTER STRONGER, INC.
843 WEST 2400 SOUTH
SALT LAKE CITY, UT 84119
OWNER: GREG SHEPARD, PRESIDENT

Item 1 - Purchase order @ 5% discount.
Item 2 - Credit card @ 5% discount.
2. GILL ATHLETICS
2808 GEMINI COURT
CHAMPAIGN, IL 61822
OWNER: DAVID HODGE, PRESIDENT

Item 1 - Purchase order @ 15% discount.
Item 2 - Credit card @ 15% discount.
3. GENESIS APPAREL
D.B.A. GOPHER SPORT
220-24 AVENUE N.W.
OWATONNA, MN 55060-0998
OWNER: JOEL C. JENNINGS, C.E.O.

Item 1 - Purchase order @ 15% discount.
Item 2 - Credit card @ 15% discount.
4. MARTY GILMAN, INC.
D.B.A. GILMAN GEAR
30 GILMAN ROAD
GILMAN, CT 06336
OWNER: SHIRLEY GILMAN, VICE PRESIDENT

Item 1 - Purchase order @ 5% discount.
Item 2 - Credit card @ 5% discount.
5. GREGG-UNITED SPORTS, INC.
10279 SUNSET BEND DRIVE
BOCA RATON, FL 33428
OWNER: MITCH ETKIND, PRESIDENT

Item 1 - Purchase order @ 30% discount.

6. MAJESTIC SALES
199 ETHAN ALLEN HIGHWAY
RIDGEFIELD, CT 06877
OWNER: ABBIE KANNER, VICE PRESIDENT/SECRETARY

Item 1 - Purchase order @ 8% discount (UPS delivery).
10% discount (truck delivery).

7. ORLANDO TEAM SPORTS
751 CENTRAL PARK DRIVE
SANFORD, FL 32771
OWNER: CARMINE MCWEENEY, PRESIDENT

Item 1 - Purchase order @ 15% discount.
Item 2 - Credit card @ 15% discount.

8. PORTER ATHLETIC EQUIPMENT COMPANY
2500 SOUTH 25 AVENUE
BROADVIEW, IL 60415
OWNER: IVAN W. DAVIS, JR.

Item 1 - Purchase order @ 5% discount.
Item 2 - Credit card @ 5% discount.

9. RIDDELL AMERICAN
669 SUGAR LANE
ELYRIA, OH 44035
OWNER: STEPHEN SCHWARTZ, PRESIDENT

Item 1 - Purchase order @ 15% discount.
Item 2 - Credit card @ 15% discount.

10. SPORTS SUPPLY GROUP, INC.
D.B.A. BSN SPORTS
715 TWINING ROAD, SUITE 101
DRESHER, PA 19025
OWNER: GEOFFREY JURICK, PRESIDENT

Item 1 - Purchase order @ 10% discount.
Item 2 - Credit card @ 10% discount.

11. SPORTIME
ONE SPORTIME WAY
ATLANTA, GA 30340-1402
OWNER: PETER SAVITZ, PRESIDENT

Item 1 - Purchase order @ 10% discount.
Item 2 - Credit card @ 10% discount.

12. S & S WORLDWIDE, INC.
75 MILL STREET
COLCHESTER, CT 06415
OWNER: STEPHEN SCHWARTZ, PRESIDENT

Item 1 - Purchase order @ 10% discount.
Item 2 - Credit card @ 10% discount.

13. UCS, INC.
100 3 AVENUE
KEARNY, NJ 07032
OWNER: JEFF SCHWARTZ, PRESIDENT

Item 1 - Purchase order @ 5% discount.
Item 2 - Credit card @ 5% discount.

14. WEBSTER'S TEAM SPORTS/SPORTS CENTER
3560 WEST PROSPECT ROAD
FORT LAUDERDALE, FL 33309
OWNER: BOB WEBSTER, PRESIDENT

Item 1 - Purchase order:

10% - Multiple Manufacturers: Gared, Korney
Board, Kwik Goal and Tag.

15% - Manufacturer: CEI

20% - Multiple Manufacturers: Admiral, Bristal,
Champion, Cliff Kern, Cramer, Cobblestone,
Dodger, Hind, Martin, Majestic, Mueller, Nike,
Olympia, Pacific, Pepline, Speedo, Team Works
and Under Armour.

- 25% - Multiple Manufacturers: Ascis, Alleson, Bike, Diadora, Rawling, Russell, Speedline and Wilson.
- 30% - Multiple Manufacturers: Adidas, Baden, Delong and Dudley.

Item 2 - Credit Card:

- 10% - Multiple Manufacturers: Gared, Korney Board, Kwik Goal and Tag.
- 15% - Manufacturer: CEI.
- 20% - Multiple Manufacturers: Admiral, Bristal, Champion, Cliff Kern, Cramer, Cobblestone, Dodger, Hind, Martin, Majestic, Mueller, Nike, Olympia, Pacific, Pepline, Speedo, Team Works and Under Armour.
- 25% - Multiple Manufacturers: Asics, Alleson, Bike, Diadora, Rawling, Russell, Speedline and Wilson.
- 30% - Multiple Manufacturers: Adidas, Baden, Delong and Dudley.

- 15. ZIPP SPORTING GOODS, INC.
7210 RED ROAD
SOUTH MIAMI, FL 33189
OWNER: MARTIN HOCHMAN, PRESIDENT

Item 1 - Purchase order @ 35% discount.

- 16. Authorize Procurement Management Services to purchase up to the total estimated amount of \$679,000.

EM/lja