

Financial Affairs
Edward Marquez, Chief Financial Officer

SUBJECT: AWARD BID NO. 168-CC08 – FITNESS-EQUIPMENT CATALOG DISCOUNT

COMMITTEE: BUSINESS AND FINANCIAL SERVICES

The purpose of this bid, opened on February 19, 2004, is to establish a contract, to purchase, at a firm educational discount, fitness equipment, for various schools and locations. This is a term bid which states that the Board may purchase quantities, as may be required, at a firm educational discount, but is not obligated to purchase any guaranteed amount. Of 56 vendors sent bid forms or card notices of this advertised bid, 14 responded, with 11 regular bids and 3 no bids.

No bids were received for Items 1, 3, 5 and 18. The recommendation reflects that these items be rejected. Competitive prices will be solicited for these items, as the need arises, pursuant to Board Rule 6Gx13- 3C-1.111 -- Bidding Process -- Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

Fund Source
Various

M/WBE Eligibility
None

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD Bid No. 168-CC08 – FITNESS-EQUIPMENT CATALOG DISCOUNT**, to purchase, at a firm educational discount, fitness equipment, for various schools and locations, during the term of the bid, effective May 19, 2004, through May 18, 2006, as follows:

1. FIT EQUIPMENT COMMERCIAL
2025 EAST CAMPBELL AVENUE, NO. 214
PHOENIX, AZ 85016
OWNER: JIM LARSON, PRESIDENT

Item 7 - Hoist @ 5% discount.
Item 10 - Paramount @ 5% discount.
Item 11 - Precor @ 5% discount.
Item 14 - Stairmaster @ 5% discount.
Item 15 - Star Trac @ 21% discount.
Item 16 - Schwinn @ 5% discount.
Item 17 - Tectrix @ 5% discount.

2. GYM SOURCE MIAMI, INC.
8452 N.W. 6 COURT
MIAMI, FL 33150
OWNER: RICHARD MILLER, PRESIDENT

Item 4 - Cybex/Trotter @ 20% discount.
Item 7 - Hoist @ 5% discount.
Item 14 - Stairmaster @ 20% discount.
Item 16 - Schwinn @ 20% discount.
Item 17 - Tectrix @ 5% discount.

3. LIFE FITNESS
10601 WEST BELMONT AVENUE
FRANKLIN PARK, IL 60131
OWNER: PHYLLIS DANNIN, VICE PRESIDENT

Item 6 - Hammer Strength @ 5% discount.
Item 8 - Life Fitness @ 15% discount.

4. M-F ATHLETIC COMPANY, INC.
11 AMFLEX DRIVE
CRANSTON, RI 02921
OWNER: BILL FALK, PRESIDENT

Item 9 - M-F Athletic @ 10% discount.

5. C. L. HOLDING, LLC
D.B.A. PRO INDUSTRIES
900 ARVIN ROAD, SUITE B
FRANKLIN, IN 46131
OWNER: CHRISTOPHER A. LYNCH

Item 12 - Pro-Power @ 11% discount.

6. PROMAXIMA MANUFACTURING, LTD
5325 ASHBROOK
HOUSTON, TX 77081
OWNER: BOB LEPPKE, PRESIDENT

Item 13 - Promaxima @ 0% discount.

7. SPORT SUPPLY GROUP, INC.
D.B.A. BSN SPORTS
715 TWINING ROAD, SUITE 101
DRESHER, PA 19025
OWNER: GEOFFREY JURICK, PRESIDENT

Item 2 - Champion Barbell @ 10% discount.

Item 15 - Star Trac @ 10% discount.

8. WORLD SPORTING GOODS, INC.
33923 HIGHWAY 59
LOXLEY, AL 36551
OWNER: CHARLES P. FORREST, SR., PRESIDENT

Item 19 - World Sporting Goods @ 5% discount.

9. Reject Items: 1, 3, 5 and 18.
10. Authorize Procurement Management Services to purchase up to the total estimated amount of \$150,000.

EM/lja